

remodeling

YOUR TOOLBOX FOR SUCCESS



remodeling



The biggest remodeling companies in the U.S. reveal their sales, jobs, and prospects

Few industry pyramids have as wide a base and narrow a top as remodeling. Census reports suggest that two-thirds of America's roughly 650,000 remodelers are self-employed. Only 90,000 companies of any size have a payroll. And if past trends hold, no more than one out of six of those take in a million dollars a year.

The 550 companies on this year's list occupy the very top of the pyramid. For the vast majority of them, 2013 was a decent year and 2014 looks to be a great one. Revenue for full-service companies dipped just 0.3% from 2012 to total \$1.09 billion, but those same companies are looking for a 35% revenue rise this year to \$1.48 billion. Replacement contractors did much better, having gone up 8.1% last year to hit \$2.35 billion, but they are a tad less optimistic about this year, predicting an 11.9% gain.

Many full-service remodelers would rather have a few big-dollar projects than a host of small-dollar ones. Our latest numbers indicate that the average value of a job has continued to drop since 2010 and is far lower than it was when the housing market was at its peak. But at least the number of jobs rose again.

Our 550 consists of four lists. The first shows full-service remodelers—general contractors who typically focus on home additions and alterations. Then we list replacement contractors, who usually specialize in exterior home components such as roofing or siding. The list of insurance restoration businesses tracks companies that rebuild homes following fire, flood, or other disaster, with insurers footing the bill. And, finally, there are franchise operations. Companies such as CertaPro Painters or Re-Bath can be a point of entry for entrepreneurs who lack construction experience or, in some cases, a sideline for established remodelers or tradesmen.

HOW WE DID IT

Data for the list came primarily from a Web-based survey we developed. Project manager Amy Wiersum led the effort, while intern Chelsea Blahut did much of the cleanup and data analysis. The Farnsworth Group, a consultancy and business-data collection provider in Indianapolis, programmed and hosted the survey and compiled the data. Additional information was obtained by REMODELING editors through survey mailings, phone calls, and public sources.

Full-Service Remodelers

These are general contractors whose forte is typically additions and alterations. Often they'll also build a whole house for you; in fact the remodeling revenue shown here represents only 75% of the total sales these businesses recorded. You also will find them doing handyman work, either in their core business or as part of a side venture; a total of 125 firms in this group did, and that revenue is included. The 300 companies on this year's list took in a collective \$1.09 billion last year from 49,209

jobs. That's about 164 projects per firm, though the range went from two jobs to 2,400. The average project for all 300 brought in \$22,199, but once again the ranges were enormous: from \$729,000 down to just \$1,200. All but about 20 said that they did whole-house remodels and kitchen/bath work. Two-thirds worked on basements, half did sunrooms, and one-third offered energy upgrades. They expect their remodeling income to rise 35% next year, to \$1.48 billion.

NO.	COMPANY NAME	LOCATION	2013 REVENUE	NO. OF JOBS	AVERAGE JOB SIZE	2014 PROJECTED REVENUE	TYPE OF WORK
1	Alure Home Improvements	East Meadow, N.Y.	\$43,223,437	1,827	\$23,658	\$45,000,000	wh • kb • bt • a • sr • h
2	Greater Dayton Construction	Beavercreek, Ohio	27,832,561	889	31,308	25,000,000	wh • kb • bt • a • sr
3	Case Design/Remodeling	Bethesda, Md.	26,100,000	2,012	12,972	27,700,000	wh • kb • bt • a • sr • h
4	Neil Kelly Co.	Portland, Ore.	22,672,245	830	27,316	27,925,000	wh • kb • bt • a • sr • h • o
5	Normandy Remodeling	Hinsdale, Ill.	21,532,734	215	100,152	22,000,000	wh • kb • bt • a
6	South Pointe Equities	Murrieta, Calif.	19,632,987	33	594,939	20,000,000	wh
7	BOWA	McLean, Va.	19,624,000	45	436,089	25,100,000	wh • kb • bt • a • sr • o
8	F.H. Perry Builder	Hopkinton, Mass.	18,616,737	136	136,888	23,490,000	wh • kb • bt • a • h
9	Allen Construction	Santa Barbara, Calif.	18,031,142	257	70,160	21,000,000	wh • kb • bt • a • sr • h • o
10	Croom Construction Co.	Vero Beach, Fla.	16,122,758	37	435,750	10,500,000	wh • kb • a • sr • e • h • o
11	Gardner/Fox Associates	Bryn Mawr, Pa.	15,463,342	341	45,347	18,000,000	wh • kb • bt • a • sr
12	McCutcheon Construction	Berkeley, Calif.	13,459,432	55	244,717	11,700,000	wh • kb • bt • a • sr • h
13	Cape Associates	Eastham, Mass.	12,592,600	1,423	8,849	11,675,000	wh • kb • bt • a • sr • h • o
14	Jackson & LeRoy	Salt Lake City	12,393,531	17	729,031	14,210,000	wh • kb • bt • a
15	DD Ford Construction	Santa Barbara, Calif.	11,620,000	16	726,250	11,796,000	wh • kb • a • e • h
16	A&I Fire and Water Restoration	Myrtle Beach, S.C.	11,550,000	847	13,636	15,000,000	o
17	Marrokal Design & Remodeling	San Diego	11,112,514	83	133,886	11,500,000	wh • kb • bt • a • o
18	Mosby Building Arts	St. Louis	10,313,219	477	21,621	13,400,000	wh • kb • bt • a • sr • h • o
19	Aspire Design	Phoenix	10,241,934	1,227	8,347	10,716,275	wh
20	Harrell Remodeling	Mountain View, Calif.	10,026,060	141	71,107	12,000,000	wh • kb • bt • a • sr • h • o
21	Jackson Design and Remodeling	San Diego	10,025,896	70	143,227	11,000,000	wh • kb • bt • a
22	Merrick Construction	Little Silver, N.J.	9,920,184	27	367,414	6,650,000	wh • kb • bt • a • h • o
23	DFW Improved	Frisco, Texas	9,900,000	500	19,800	12,000,000	wh • kb • a • sr • e • h
24	Pyramid Builders	Annapolis, Md.	9,492,660	15	632,844	8,995,230	wh • kb • bt • a • h
25	PK Construction	St. Louis	9,350,280	250	37,401	11,500,000	wh • kb • bt • a • sr • o
26	Midtown Home Improvements	O'Fallon, Mo.	9,349,679	851	10,987	12,000,000	wh • kb • bt • a
27	Matrix Basement Systems	Arlington Heights, Ill.	8,807,934	316	27,873	11,000,000	bt
28	Karp Associates	New Canaan, Conn.	8,320,000	16	520,000	7,300,000	wh • kb • bt • a • e • h • o
29	Treeium	Valley Village, Calif.	8,292,055	1,001	8,284	13,000,000	wh • kb • a • sr • e
30	Landis Construction Design Build	Washington, D.C.	8,150,000	61	133,607	8,800,000	wh • kb • bt • a • sr • e
31	American Design and Build	Bel Air, Md.	8,117,391	637	12,743	10,000,000	kb • bt • a • sr • o
32	Lars Remodeling & Design	La Mesa, Calif.	7,836,347	66	118,733	9,000,000	wh • kb • bt • a
33	Install America	Mohnton, Pa.	7,241,900	943	7,680	9,000,000	a • sr • e
34	BACK Construction	Lexington, Ky.	7,215,095	1,011	7,137	7,403,850	wh • kb • bt • a • sr • h • o
35	Pine Street Carpenters	West Chester, Pa.	7,017,374	118	59,469	8,000,000	wh • kb • bt • a • e • o
36	BNW Builders	Richmond, Va.	7,016,258	450	15,592	8,000,000	wh • kb • bt • a • sr
37	Volpe Enterprises	North Wales, Pa.	6,938,827	1,200	5,782	8,000,000	wh • kb • bt • a
38	Dave Fox Remodeling	Columbus, Ohio	6,936,936	132	52,553	7,600,000	wh • kb • bt • a • sr
39	CG&S Design-Build	Austin, Texas	6,667,495	62	107,540	6,700,000	wh • kb • a • sr • e • h

Bold=REMODELING Big50; a=room additions; bt=basement finishing; dk=decks; h=handyman/maintenance; kb=kitchen & bath remodeling; r=roofing replacement; s=siding replacement; sr=sunrooms/screen rooms/solariums; w>window & door replacement; wh=whole-house remodeling; o=other; includes: accessibility; custom homes; electrical; energy audits/upgrades/retrofits; fire protection; fireplaces; flooring; gutter; historical restoration; home theater; HVAC; insulation; landscaping; masonry; outbuildings; outdoor living; painting; patios; plumbing; pools; solar installation; seismic retrofits; waterproofing; wine cellars

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40	Canyon Construction	Moraga, Calif.	\$6,521,788	27	\$241,548	\$8,000,000	wh•kb•bt•a•sr•e
41	Joe Percario General Contractors	Roselle, N.J.	6,400,000	302	21,192	6,600,000	wh•kb•bt•a•sr•h
42	James Barton Design-Build	Apple Valley, Minn.	6,325,835	79	80,074	6,000,000	wh•kb•bt•a•sr•h
43	CALbath & Kitchen	Santa Ana, Calif.	6,281,172	1,608	3,906	6,000,000	kb
44	Amsted Design-Build	Ottawa, Ontario	6,230,000	44	141,591	8,000,000	wh•kb•bt•a•sr•e
45	RSU Contractors	Nashville, Tenn.	6,200,000	823	7,533	9,000,000	wh•kb•bt•a•sr•h
46	Remodel Works Bath & Kitchen	Poway, Calif.	6,140,000	244	25,164	7,500,000	kb
47	Dexter Builders	Dexter, Mich.	6,035,195	687	8,785	6,500,000	wh•kb•bt•a•sr•h•o
48	SEA Construction	San Mateo, Calif.	5,805,357	24	241,890	4,500,000	wh•kb•bt•a
49	Gruver-Cooley	Leesburg, Va.	5,736,116	22	260,733	4,000,000	wh•kb•bt•a•sr•e
50	Sea Pointe Construction	Irvine, Calif.	5,607,900	94	59,659	7,000,000	wh•k•a
51	Carlisle Classic Homes	Seattle	5,508,000	72	76,500	6,000,000	wh•kb•bt•a•e
52	Platt Builders	Groton, Mass.	5,500,123	58	94,830	5,800,000	wh•kb•bt•a•sr•h
53	Wardell Builders	Solana Beach, Calif.	5,332,441	37	144,120	4,571,008	wh•kb•a•e•h•o
54	Magee Construction Co.	Cedar Falls, Iowa	5,318,961	508	10,470	5,000,000	wh•kb•bt•a•sr•e
55	Chermak Construction	Edmonds, Wash.	5,313,534	371	14,322	5,600,000	wh•kb•bt•a•sr•h•o
56	Harwick Homes	Bonita Springs, Fla.	5,300,000	60	88,333	5,000,000	wh•kb•bt•a
57	Budget Exteriors	Bloomington, Minn.	5,136,383	1,025	5,011	5,997,264	wh•e
58	McClurg Remodeling & Construction	Marcellus, N.Y.	5,100,000	532	9,586	5,100,000	wh•kb•bt•a•h
59	Foster Remodeling Solutions	Lorton, Va.	4,973,857	105	47,370	4,800,000	wh•kb•bt•a•sr•h•o
60	Carnemark	Bethesda, Md.	4,965,500	18	275,861	4,900,000	kb•bt•a•h•o
61	Applied Contracting Services	Winter Garden, Fla.	4,900,000	300	16,333	5,800,000	wh•kb•bt•a•sr
62	Synergy Builders	West Chicago, Ill.	4,637,306	100	46,373	4,700,000	kb•bt•a•sr•o
63	Castle Building & Remodeling	Minneapolis	4,614,139	294	15,694	7,000,000	wh•kb•bt•a•h
64	Capizzi Home Improvement	Cotuit, Mass.	4,586,057	276	16,616	4,800,000	wh•kb•bt•a•sr•h
65	Woodbridge Builders	Kenilworth, N.J.	4,500,000	60	75,000	4,800,000	wh•kb•bt•a•sr•h
66	Brindisi Builders	Marlton, N.J.	4,425,000	99	44,697	4,550,000	wh•kb•bt•a•sr
67	Custom Design & Construction	El Segundo, Calif.	4,287,957	29	147,861	4,450,000	wh•kb•bt•a
68	Neal's Design Remodel	Cincinnati	4,270,662	89	47,985	6,100,000	wh•kb•bt•a•sr•o
69	Blackdog Builders	Salem, N.H.	4,207,235	70	60,103	5,000,000	wh•kb•bt•a•sr•h
70	Long & DeLosa Construction Group	Brooklyn, N.Y.	4,203,168	135	31,135	4,500,000	wh•kb•bt•a•h•o
71	Renewal Design-Build	Decatur, Ga.	4,182,000	33	126,727	4,600,000	wh•kb•bt•a•sr•e•o
72	NVS Remodeling & Design	Manassas, Va.	4,163,888	76	54,788	4,000,000	wh•kb•bt•a
73	Home Services Direct	Rolling Meadows, Ill.	4,137,135	69	59,958	4,800,000	wh•kb•bt•a•sr•h•o
74	Hurst Design Build Remodeling	Middlebury Heights, Ohio	4,127,721	67	61,608	4,200,000	wh•kb•bt•a•h
75	Jerry Harris Remodeling	Chesapeake, Va.	4,096,230	351	11,670	4,000,000	wh•kb•bt•a•sr•e•h
76	DWR Construction	Spring, Texas	4,054,642	156	25,991	5,000,000	wh•kb•a•sr
77	Dream Design Builders	San Diego	4,050,000	27	150,000	116,667	wh•kb•bt•a
78	Todd Whittaker Drywall	Peoria, Ariz.	4,035,576	305	13,231	4,500,000	wh•bt•e•o
79	The Kingston Group	Nashville, Tenn.	3,958,660	75	52,782	4,250,000	wh•kb•bt•a•h
80	Custom Contracting	Arlington, Mass.	3,906,811	215	18,171	4,200,000	wh•kb•bt•a•sr•h•o
81	Happe and Sons Construction	Evansville, Ind.	3,879,178	617	6,287	4,200,000	wh•kb•bt•a•sr•h
82	Feinmann	Lexington, Mass.	3,858,000	24	160,750	4,300,000	wh•kb•bt•a•h
83	Harvey Remodeling	Shrewsbury, Mass.	3,808,766	161	23,657	4,800,000	wh•kb•bt•a•sr•h
84	Impact Construction	Washington, D.C.	3,767,502	55	68,500	4,500,000	wh•kb•bt•a•sr
85	Berriz Design Build Group	Burke, Va.	3,750,000	18	208,333	5,500,000	wh•kb•bt•a•sr
86	Case Design/Remodeling of San Jose	San Jose, Calif.	3,654,979	487	7,505	4,130,000	wh•kb•bt•a•sr•h
87	Legacy Design Build Remodeling	Scottsdale, Ariz.	3,552,281	40	88,807	4,250,000	wh•kb•bt•a
88	Crawford Builders	Lexington, Ky.	3,500,000	30	116,667	3,800,000	wh•kb•bt•a•e
89	The Remodeling Co.	Beverly, Mass.	3,453,456	74	46,668	5,500,000	wh•kb•bt•a•sr•h
90	HWC Home Works	Grand Rapids, Mich.	3,407,151	404	8,434	4,085,000	kb•bt
91	New Outlooks Construction Group	Robbinsville, N.J.	3,343,629	414	8,076	3,600,000	wh•kb•bt•a•sr•h•o
92	Baine Contracting	Brick, N.J.	3,324,782	41	81,092	1,850,000	wh•kb•bt•a•h

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93	Basements & Beyond	Denver	\$ 3,321,513	56	\$59,313	\$4,100,000	wh • kb • bt • a
94	Distinctive Design Remodeling	Lexington, Ky.	3,300,000	106	31,132	3,900,000	wh • bt • a • sr • o
95	Tri-State Creations	Conshohocken, Pa.	3,287,988	280	11,743	3,400,000	wh • kb • bt • a • sr
96	D'ambra Construction Co.	Huntington Beach, Calif.	3,275,675	25	131,027	4,000,000	wh • kb • bt • a
97	Craftsmanship by John	Houston	3,225,960	58	55,620	4,250,000	wh • kb • a • sr • e • h
98	Boardwalk Builders	Rehoboth Beach, Del.	3,204,978	57	56,228	3,500,000	wh • kb • a • sr • e • h
99	Everhart Construction	Houston	3,199,464	216	14,812	3,600,000	wh • kb • bt • a • sr
100	Murray Lampert Design Build Remodel	San Diego	3,162,401	20	158,120	4,500,000	wh • kb • bt • a
101	Remodeling Concepts	Feasterville, Pa.	3,132,004	270	11,600	3,500,000	wh • kb • bt • a • h • sr
102	Chapman Windows & Doors	West Chester, Pa.	3,130,245	900	3,478	4,500,000	sr • e • o
103	Kuhn Construction	Islip, N.Y.	3,116,514	317	9,831	4,200,000	wh • kb • bt • a • h
104	Harth Builders	Spring House, Pa.	3,111,790	79	39,390	2,850,000	wh • kb • bt • a • sr • h • o
105	Lone Star State Construction	San Antonio	3,095,495	120	25,796	5,500,000	wh • kb • bt • a
106	Metke Remodeling & Woodworking	Lake Oswego, Ore.	3,045,478	38	80,144	4,100,000	wh • kb • bt • a • sr • o
107	Father & Son Construction	Troy, Mich.	3,031,223	455	6,662	3,500,000	wh • kb • bt • a • sr • e
108	Leff Construction	Sebastopol, Calif.	3,018,244	25	120,730	3,500,000	wh • kb • a • e
109	Murphy Bros. Designers & Remodelers	Blaine, Mich.	2,898,242	61	47,512	3,400,000	wh • kb • bt • a • h
110	Legacy Building and Design	Kernersville, N.C.	2,884,900	27	106,848	3,200,500	wh • kb • bt • a • sr • h
111	Sullivan Building & Design Group	Quakertown, Pa.	2,878,665	13	221,436	3,400,000	wh • kb • bt • a
112	Advance Design Studio	Gilberts, Ill.	2,875,962	48	59,916	3,264,000	wh • kb • bt • a • sr • h • o
113	R. Pelton Builders	East Berlin, Conn.	2,870,000	2,400	1,196	3,600,000	wh • bt • a • e • h
114	Merrick Design and Build	Kensington, Md.	2,861,008	187	15,300	3,600,000	wh • kb • bt • a • sr • h
115	Provenance Builders	Dallas	2,800,000	12	233,333	3,800,000	wh • o
116	OneCall Services	Lewes, Del.	2,698,609	298	9,056	2,500,000	wh • kb • bt • a • sr • h • o
117	Chris Donatelli Builders	San Jose, Calif.	2,665,625	48	55,534	3,000,000	WH kb • bt • a • e
118	Oakwood Builders Group	Des Moines, Iowa	2,637,561	53	49,765	3,000,000	wh • kb • bt • a • sr • h
119	John H. Allen Co.	Jackson, Tenn.	2,623,205	512	5,123	2,800,000	wh • kb • bt • a • sr • h • o
120	The Sullivan Co.	Newton, Mass.	2,606,000	200	13,030	2,800,000	wh • kb • bt • a • h
121	York Enterprises	Tacoma, Wash.	2,600,000	128	20,313	2,800,000	wh • kb • bt • a • sr • h • o
122	Blue River Cabinetry Kitchen & Bath	Bakersfield, Calif.	2,583,124	101	25,575	1,800,000	kb
123	Realty Restoration	Austin, Texas	2,550,000	17	150,000	3,200,000	wh • kb • bt • a
124	Stone Creek Builders	Matawan, N.J.	2,494,346	50	49,887	3,200,000	wh • kb • bt • a
125	Booher Building Co.	Brownsburg, Ind.	2,490,136	128	19,454	4,000,000	wh • kb • bt • a • sr
126	Matera Builders	Ocean City, N.J.	2,473,000	45	54,956	1,900,000	wh
127	Blue Sky Remodeling	Broomfield, Colo.	2,456,000	31	79,226	3,000,000	wh • kb • bt • a
128	Thorson Restoration and Construction	Bridgewater, Mass.	2,445,247	72	33,962	2,936,500	wh • kb • bt • a • sr • h
129	Schroeder Design/Build	Fairfax, Va.	2,440,076	28	87,146	2,700,000	wh • kb • bt • a • sr
130	Blue Moon Construction	Ashburn, Va.	2,412,022	85	28,377	2,650,000	wh • kb • bt • a • sr
131	Starcom Design/Build	Columbia, Md.	2,400,000	61	39,344	2,800,000	wh • kb • bt • a • sr • o
132	Crescent Remodeling	Seattle	2,360,000	73	32,329	2,450,000	wh • kb • bt • a • sr • h
133	DiFabion Remodeling	Indian Trail, N.C.	2,350,000	44	53,409	3,000,000	wh • kb • bt • a • sr • h
134	TDB Construction	Nanuet, N.Y.	2,347,818	24	97,826	2,500,000	wh • kb • bt • a • o
135	Raindango! Remodeling	Carrollton, Texas	2,330,000	275	8,473	2,650,000	wh • kb • bt • a • h
136	CK Rogers	Boise, Idaho	2,327,216	56	41,557	4,000,000	wh • kb • bt • a • sr • e
137	Gulf Coast Builders	Fort Myers, Fla.	2,307,101	114	20,238	2,500,000	wh
138	Elite Remodeling	Frisco, Texas	2,300,000	60	38,333	2,500,000	wh • kb • bt • a • h
138	Woodstone Builders	Holmes, N.Y.	2,300,000	140	16,429	2,300,000	wh • kb • bt • a
140	Texas Construction Co.	Austin, Texas	2,279,398	9	253,266	1,500,000	wh • kb • bt • a
141	Clark Renovations	Bethel Park, Pa.	2,258,150	76	29,713	2,483,965	wh • kb • bt • a • sr • h
142	J. Francis Co.	Pittsburgh	2,248,485	110	20,441	2,800,000	wh • kb • bt • a • h • o
143	JM Contracting	Parsippany, N.J.	2,244,566	83	27,043	2,350,000	kb • bt • a • sr • h • o
144	Federalist Builders	Washington, D.C.	2,200,000	30	73,333	2,500,000	wh • kb • bt • a • sr • h
145	Living Improvements	Stafford, Texas	2,189,384	84	26,064	2,500,000	wh • a • sr • e • o

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146	Total Home Construction	Plainview, N.Y.	\$2,150,334	162	\$13,274	\$2,500,000	wh
147	Greymark Construction Co.	Houston	2,147,477	52	41,298	3,000,000	wh • kb • bt • a • h
148	Platinum Remodeling & Handyman Services	Minneapolis	2,128,482	190	11,203	2,500,000	wh • kb • bt • a • sr • h
149	Foxcraft Design Group	Falls Church, Va.	2,099,824	24	87,493	3,000,000	wh • kb • bt • a • sr • h
150	McDowell	St. Charles, Ill.	2,070,736	140	14,791	2,253,037	wh • kb • bt • a • sr • h
151	Allen Kitchen & Bath	Madison, Wis.	2,050,000	170	12,059	2,350,000	wh • kb • bt • h
152	J Brothers Home Improvement	Maple Grove, Minn.	2,044,000	68	30,059	2,400,000	wh • kb • bt • a • sr
153	RisherMartin Fine Homes	Austin, Texas	2,023,408	13	155,647	3,193,476	wh
154	Farrell Home Services	Port Richey, Fla.	2,015,056	460	4,381	3,000,000	wh • kb • bt • a • e • h
155	Distinctive Remodeling Solutions	Roswell, Ga.	2,002,723	21	95,368	2,000,000	wh • kb • bt • a • sr
156	C&R Remodeling	Salem, Ore.	2,000,440	122	16,397	2,250,000	wh • kb • bt • a
157	Carlson Homes Construction	Scottsdale, Ariz.	2,000,000	20	100,000	2,300,000	wh • kb • bt • a
157	Messier Construction	Tiverton, R.I.	2,000,000	50	40,000	3,000,000	wh • kb • bt • a • e • h
159	Schrader and Co.	Burnt Hills, N.Y.	1,992,057	166	12,000	2,400,000	wh • kb • bt • a • sr • h • o
160	Newday Development	Sheman Oaks, Calif.	1,975,200	15	131,680	2,565,000	wh • kb • bt • a
161	Two Storey Building	Bolton, Mass.	1,932,060	24	80,503	2,100,000	wh • kb • bt • a • sr • e • o
162	Excel Interior Concepts & Construction	Lemoyne, Pa.	1,930,867	67	28,819	2,500,000	wh • kb • bt • a • sr
163	Bailey Remodeling & Construction	Louisville, Ky.	1,912,754	36	53,132	1,750,000	wh • kb • bt • a • sr
164	Unlimited Building Services	Rolling Meadows, Ill.	1,904,500	43	44,291	2,700,000	wh • kb • bt • a
165	Rick Brauchler Jr. & Co.	Clinton, Conn.	1,815,000	44	41,250	1,800,000	wh • kb • bt • a • sr
166	Bennett Builders & Remodelers	Westlake, Ohio	1,811,741	51	35,524	2,000,000	wh • kb • bt • a • sr • e
167	Mark IV Builders	Cabin John, Md.	1,801,481	8	225,185	2,000,000	wh • kb • bt • a • sr • h
168	Rock Creek Craftsmen	Mount Pleasant, S.C.	1,800,000	77	23,377	3,000,000	wh • kb • e
168	McAdams Remodeling & Design	Kirkland, Wash.	1,800,000	68	26,471	2,100,000	wh • kb • bt • a
168	Chris Mellon & Co.	Carefree, Ariz.	1,800,000	16	112,500	7,493,523	wh • kb • a • sr • e
171	Building Lab	Oakland, Calif.	1,789,192	5	357,838	2,000,000	wh • kb • bt • a • sr
172	Design Platform	Denver	1,786,665	16	111,667	2,600,000	wh • kb • bt • a
173	Bradley Builders/JTB Enterprises	Carmichael, Calif.	1,753,000	125	14,024	2,250,000	wh • kb • a • r • e • o
174	Criner Remodeling	Newport News, Va.	1,750,826	48	36,476	2,000,000	wh • kb • bt • a • sr • h
175	Silent Rivers	Clive, Iowa	1,706,426	36	47,401	2,300,000	wh • kb • bt • a
176	PDQ Construction	Topeka, Kan.	1,691,946	250	6,768	1,700,000	wh • kb • bt • a • sr
177	A C Ernst Building	Oviedo, Fla.	1,677,855	239	7,020	1,900,000	wh • kb
178	The Cleary Co.	Columbus	1,675,266	42	39,887	1,850,000	wh • kb • bt • a • sr • o
179	BeeTree Homes	Jacksonville, Fla.	1,670,152	10	167,015	3,000,000	wh • kb • bt • a
180	Quality Craftsmen	Marietta, Ga.	1,660,470	123	13,500	250,000,000	wh • kb • bt • a • sr
181	Daniels Design & Remodeling	Fairfax Station, Va.	1,648,630	21	78,506	2,160,000	wh • kb • bt • a • sr • e • o
182	Kliethermes Homes & Remodeling	Columbia, Mo.	1,645,093	79	20,824	1,800,000	wh • kb • bt • a • sr • h
183	Morse Constructions	Somerville, Mass.	1,635,816	38	43,048	2,097,690	wh • kb • bt • a • sr • e
184	Renovations	Prescott, Ariz.	1,628,514	67	24,306	1,628,000	wh • kb • bt • a • h
185	E. A. Knight Construction	Carterville, Ill.	1,626,589	346	4,701	1,800,000	wh • kb • bt
186	KraftMaster Renovations	Chatham, N.J.	1,605,000	36	44,583	1,800,000	wh • kb • bt • a
187	The Garcilazo Group	Vernon Hills, Ill.	1,600,000	70	22,857	2,000,000	wh
188	DreamMaker Bath & Kitchen of Bakersfield	Bakersfield, Calif.	1,595,036	48	33,230	1,800,000	kb
189	TK Construction	Oakdale, Pa.	1,591,253	21	75,774	2,000,000	wh • kb • bt • a • sr
190	J.R. LeFaivre Construction Co.	Taneytown, Md.	1,588,796	79	20,111	1,700,000	wh • kb • bt • a • sr • h
191	Strite Design + Remodel	Boise, Idaho	1,586,959	52	30,518	2,000,000	wh • kb • bt • a • sr • h
192	BH Design + Build	Mohnton, Pa.	1,585,780	121	13,106	2,550,000	wh • kb • bt • a
193	Alloy Architecture and Construction	Charlottesville, Va.	1,565,552	15	104,370	1,400,000	wh • kb • bt • a • sr • e
194	Bayberry Building Co.	Rowayton, Conn.	1,546,000	12	128,833	2,100,000	wh • kb • bt • a
195	Jennings & Woldt Remodeling	Sun Prairie, Wis.	1,545,033	80	19,313	2,226,978	wh • kb • bt • a • sr • h
196	Duncan's Bath & Kitchen Center	Poland, Ohio	1,539,142	136	11,317	1,990,000	wh • kb • bt • a • h
197	New England Design & Construction	Boston	1,535,074	15	102,338	1,950,000	wh • kb • bt

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NO.	COMPANY NAME	LOCATION	2013 REVENUE	NO. OF JOBS	AVERAGE JOB SIZE	2014 PROJECTED REVENUE	TYPE OF WORK
198	Upscale Remodeling	Freeville, N.Y.	\$1,521,437	65	\$23,407	\$1,800,000	wh • kb • bt • a • h • o
199	Morgan Moore Construction	Houston	1,507,901	37	40,754	2,000,000	wh • kb • a • sr • e • h
200	Cruickshank	Atlanta	1,503,375	54	27,840	1,800,000	wh • kb • bt • a • e • h
201	T.W. Ellis Design/Build Remodel	Forrest Hills, Md.	1,500,000	75	20,000	2,000,000	wh • kb • bt • a • e
201	Skydell Contracting	Manville, N.J.	1,500,000	75	20,000	2,500,000	kb • bt • a • sr • o
201	Jay Miller General Contractors	Easton, Pa.	1,500,000	26	57,692	2,000,000	wh • kb • bt • a • sr • e
204	Breyer Construction	Reading, Pa.	1,492,405	125	11,939	1,500,000	wh • kb • bt • a • sr • h • o
205	Morrell Construction	North Richland Hills, Texas	1,476,945	33	44,756	1,600,000	wh • kb • a • sr • e
206	Wadden Construction	Herndon, Va.	1,468,092	81	18,125	2,000,000	wh
207	Only The Best Builder	Medford, N.J.	1,457,000	60	24,283	1,800,000	wh • kb • bt • a
208	VPC Builders	Blowing Rock, N.C.	1,450,000	25	58,000	1,800,000	wh • kb • bt • a • sr • e
209	MAK Design+Build	Davis, Calif.	1,413,814	20	70,691	1,770,586	wh • kb • bt • a
210	D.R. Domenichini Construction	Morgan Hill, Calif.	1,411,671	193	7,314	1,650,000	wh • kb • a • e • h
211	D.R. Miller Design/Build	Hartville, Ohio	1,406,065	91	15,451	2,442,328	wh • kb • bt • a • h
212	Liston Construction Co.	St. Charles, Mo.	1,385,000	35	39,571	1,650,000	wh • kb • bt • a • e
213	Meyer Contracting	Maryland Heights, Mo.	1,383,902	72	19,221	1,500,000	wh • kb • bt • a
214	West Construction	Avon Lake, Ohio	1,372,270	53	25,892	1,000,000	wh • kb • bt • a • sr • h
215	Euro Design/Build Remodel	Richardson, Texas	1,358,537	23	59,067	1,500,000	wh • kb • a • e
216	G.A. Recht Construction Co.	San Diego	1,340,000	53	25,283	1,500,000	wh • kb • a • e • h
217	Blue Ridge Home Improvement	Blacksburg, Va.	1,328,000	73	18,192	1,200,000	wh • kb • bt • a • sr • h
218	Geiger-Phillips	Wellfleet, Mass.	1,325,000	19	69,737	900,000	wh • kb • bt • a • h
219	Crossroads Contracting	Londonderry, N.H.	1,319,210	45	29,316	2,000,000	wh • kb • bt • a • sr
220	New Dimension Construction	Millbrook, N.Y.	1,316,247	7	188,035	1,300,000	wh
221	Darrell Burke Construction/ Re-Bath of SW Michigan	Battle Creek, Mich.	1,300,000	350	3,714	1,600,000	wh • kb • bt • a • e
222	Banner Property Management	Metairie, La.	1,295,369	55	23,552	1,200,000	wh • kb • bt • a
223	Curb Appeal Renovations	Keller, Texas	1,267,064	14	90,505	1,400,000	wh • kb • bt • a • sr
224	Southland Development Services	Norcross, Ga.	1,260,375	58	21,731	1,250,000	wh • kb • bt • a • sr
225	Fulford Home Remodeling	Swansea, Ill.	1,257,625	68	18,494	1,450,000	kb • bt • a
226	Brighton Home Products	Chicago	1,250,000	335	3,731	1,300,000	wh • kb • bt • sr
227	E.D. Enterprises	Arlington Heights, Ill.	1,227,679	55	22,321	1,750,000	wh • kb
228	Soledad Builders	Austin, Texas	1,225,656	9	136,184	2,600,000	wh • kb • bt • a
229	DreamMaker Bath & Kitchen of Saint Louis Park	Saint Louis Park, Minn.	1,216,649	29	41,953	1,200,000	wh • kb • bt • a • sr
230	Atlanta Design & Build	Marietta, Ga.	1,214,833	23	52,819	1,500,000	wh • kb • bt • a • sr
231	Loiselle Construction	Tyngsborough, Mass.	1,212,172	15	80,811	175,000	wh • kb • bt • a • sr • e • h • o
232	Renovate	Kenner, La.	1,210,830	71	17,054	1,350,000	wh • kb • a • sr • e
233	J & F Specialties	Springfield, Va.	1,200,000	45	26,667	1,400,000	wh • kb • bt • a
233	Legacy Builders and Remodelers	Hudson, Ohio	1,200,000	81	14,815	1,600,000	wh • kb • bt • a • sr
233	Austin Impressions	Austin, Texas	1,200,000	7	171,429	1,600,000	wh • kb • bt • a
236	Built Square	Seattle	1,196,228	23	52,010	1,300,000	wh • kb • bt • a • sr • e
237	Virginia Tradition Builders	Richmond, Va.	1,184,338	48	24,674	1,450,000	wh • kb • bt • a • sr • h
238	Longacre Construction Co.	Lewisville, Texas	1,149,332	28	41,048	1,750,000	wh • kb • bt • a • sr • h
239	Pfeifer Building Co.	Peachtree City, Ga.	1,148,802	68	16,894	1,600,000	wh • kb • bt • a
240	Pro Painting and Remodeling	Roswell, Ga.	1,138,000	243	4,683	1,600,000	wh • kb • bt • a • o
241	Keily Remodeling	Boise, Idaho	1,111,120	39	28,490	1,700,000	wh • kb • bt • a • sr
242	Bender Construction Co.	Lafayette, Ind.	1,109,727	59	18,809	1,150,000	wh • kb • bt • a • sr • h
243	Quality P.M.	Delmar N.Y.	1,106,864	36	30,746	820,000	wh • kb • bt • a • h
244	Attention to Detail Home Remodeling	Roswell, Ga.	1,100,825	25	44,033	1,300,000	wh • kb • bt • a • sr
245	Renaissance Remodeling	Boise, Idaho	1,100,000	23	47,826	1,300,000	wh • kb • bt • a • sr
245	Cosello Construction	Cherry Hill, N.J.	1,100,000	55	20,000	1,300,000	wh • kb • bt • a • sr • e
245	Capstone General Contracting	Worcester, Mass.	1,100,000	22	50,000	2,400,000	wh • kb • bt • e
248	Renaissance Co.	Greenville, S.C.	1,064,113	20	53,206	1,200,000	wh • kb • bt • a • sr

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NO.	COMPANY NAME	LOCATION	2013 REVENUE	NO. OF JOBS	AVERAGE JOB SIZE	2014 PROJECTED REVENUE	TYPE OF WORK
249	Spectrum Design+Build	Silver Spring, Md.	\$1,056,000	7	\$150,857	\$1,400,000	wh•kb•bt•a
250	Leo Lantz Construction	Glen Allen, Va.	1,047,872	47	22,295	1,100,000	wh•kb•bt•a•h
251	All Pro Builders	Fullerton, Calif.	1,036,183	100	10,362	1,500,000	wh•kb•a•sr•e•h
252	Hope Construction	Flagstaff, Ariz.	1,018,889	35	29,111	1,000,000	wh•kb•a•e
253	Grayling Construction	Anchorage, Alaska	1,005,682	15	67,045	1,200,000	wh•kb•bt•a•sr•h
254	John Rogers Renovations	Woodstock, Pa.	1,001,501	26	38,519	1,250,000	wh•kb
255	RPM General Contractors	Pompano Beach, Fla.	1,001,262	178	5,625	1,200,000	wh•kb•bt•a•o
256	Ryne-Wood Builders	Yorktown, Ind.	1,000,000	105	9,524	1,250,000	wh•kb•bt•a•sr
256	West Chester Design/Build	West Chester, Pa.	1,000,000	18	55,556	1,500,000	wh•kb•bt•a
258	Handyman Guys	Columbus, Ohio	940,000	550	1,709	1,500,000	wh•kb•bt•h
259	Bottos Construction	Broomall, Pa.	930,000	38	24,474	1,500,000	wh•kb•bt•a•h
260	Ingram Bay Contracting	Reedville, Va.	926,676	24	38,612	850,000	wh•kb•bt•a
261	Strock Ent. Design & Remodel	Charleston, S.C.	919,714	171	5,378	1,500,000	wh•kb•bt•a•sr•h
262	Kinterra Group	Waxhaw, N.C.	896,620	22	40,755	950,000	wh•kb•bt•a•sr•h
263	Riverside Construction	West Lafayette, Ind.	886,813	60	14,780	1,400,000	wh•kb•bt•a•h
264	LCP General Contractors	Fairfield, Conn.	802,000	17	47,176	900,000	wh•kb•bt•a•h
265	Apter Remodeling Craftsman	Annapolis, Md.	800,000	22	36,364	800,000	wh•kb•bt•a•sr•e
265	The Letlow Co.	Auburn, Ala.	800,000	12	66,667	1,100,000	wh•kb•bt•a•sr•e
267	Windham Construction	College Station, Texas	761,000	48	15,854	800,000	wh•kb•bt•a•sr•h
268	Cunningham Contracting	Williamsburg, Va.	749,272	54	13,875	920,000	wh•kb•bt•a•sr•h
269	ReCraft Home Remodeling	Portland, Ore.	726,176	15	48,412	750,000	wh•kb•bt•a•o
270	Quality Construction Co.	Nicholasville, Ky.	708,000	13	54,462	1,000,000	wh•kb•bt•a•h
271	Rolf Schroeder General Contractors	Ivyland, Pa.	698,307	25	27,932	700,000	wh•kb•bt•a•h
272	Advantage Carpentry	New Berlin, Wis.	687,148	38	18,083	900,000	wh•kb•bt•a
273	JMS Partners	Hopkinton, Mass.	675,330	12	56,278	600,000	wh•kb•bt•a•sr•h
274	Renovate & Restore	Naples, Fla.	651,688	8	81,461	1,000,000	wh•kb•bt•a
275	Barnes Building & Remodeling	Holden, Mass.	601,605	20	30,080	750,000	wh•kb•bt•a
276	Miller Construction Co.	Norton, Mass.	570,000	40	14,250	645,000	wh•kb•bt•a•h
277	Fenn Construction Services	Buena Park, Calif.	568,000	100	5,680	900,000	o
278	RJ Construction	Lakeville, Minn.	565,854	40	14,146	700,000	wh•kb•bt•a•sr•h
279	New Creations	Rosemount, Minn.	524,852	25	20,994	600,000	wh•kb•bt•a•sr•h•o
280	Home Sweet Home Improvements	Bealeton, Va.	524,037	21	24,954	600,000	wh•kb•bt•a
281	Brush Strokes	Folsom, Calif.	523,230	18	29,068	575,000	wh•kb
282	AK Renovations	Cuyahoga Falls, Ohio	520,000	42	12,381	800,000	wh•kb•bt•a•sr•h
283	Heritage Home Works	Newton, Kan.	500,000	39	12,821	750,000	wh•kb•bt•a•e•h
284	Lambert & O'Neill Remodeling Contractors	Charlotte Harbor, Fla.	480,136	8	60,017	500,000	wh•kb•a•e•h
285	Elias Construction	Byron, Minn.	424,000	20	21,200	600,000	wh•kb•bt
286	GCI Services	Simpsonville, S.C.	350,000	15	23,333	500,000	wh•kb•bt•a•h
286	Superior Remodeling Solutions	Glendora, N.J.	350,000	20	17,500	500,000	wh•kb•bt•a•sr•h
288	Choice Construction	Gig Harbor, Wash.	347,423	28	12,408	412,739	Wh•kb•bt•a•sr•h
289	New Concept 180	Northbrook, Ill.	340,000	14	24,286	550,000	wh•kb•bt•a
290	Mr. Remodel	Winterville, N.C.	339,559	60	5,659	340,000	wh•sr•o
291	Huffman Construction	Beaverton, Ore.	300,000	10	30,000	400,000	wh•kb•bt•a•o
291	Westside Home Improvement	Poughkeepsie, N.Y.	300,000	24	12,500	400,000	wh•kb•bt•a•sr•h
293	Checkmate Construction	Ocala, Fla.	277,694	26	10,681	550,000	wh•kb•a•sr•e•h
294	OnSight Construction	Cincinnati	240,000	30	8,000	450,000	wh•kb•bt•a•h•o
295	Piedmont Personal Builders	Greensboro, N.C.	233,472	5	46,694	450,000	wh•kb•bt•a•sr•e•o
296	Best Tiling & Bath	Wheaton, Ill.	232,000	30	7,733	350,000	kb
297	Zolotas Bros.	Peabody, Mass.	229,740	25	9,190	255,000	kb
298	Anselm Group	East Setauket, N.Y.	229,000	25	9,160	240,000	wh•kb•bt•a•e•o
299	Custom Carpentry & Cabinets	Sussex, Wis.	173,176	11	15,743	250,000	kb•bt•h
300	Custom Carpentry By CPT	Waikoloa, Hawaii	130,000	2	65,000	300,000	wh•kb•a•e

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Replacement Contractors

This group focuses on mostly exterior home components such as siding or roofing. They install smaller jobs than the full-service remodelers, but do far more of them. On average, this year's 170 replacement contractors on the list did 15 times as many jobs as full-service remodelers—about 2,500 apiece. That's one reason why they spend three or four times as much revenue on marketing as the average remodeling business. But at around \$6,000 per job, they

took in only about a quarter of the money per project as full-service remodelers. All told, these 170 companies racked up \$2.41 billion in revenue in 2013, and they're looking to grow that sum by 11.6% this year, hitting \$2.69 billion. Nearly three-quarters of the companies listed here say they work with windows and doors, five-eighths do siding, half handle roofing, three-eighths work with gutters, and a quarter deal with insulation.

NO.	COMPANY NAME	LOCATION	2013 TOTAL REVENUE	NO. OF JOBS	AVERAGE JOB SIZE	2014 PROJECTED REVENUE	PRODUCTS CARRIED
1	Window World (N.C.)	North Wilkesboro, N.C.	\$463,896,191	146,391	\$3,169	\$512,570,000	w•s
2	Champion Window Mfg. & Supply Co.	Cincinnati	230,859,000	31,477	7,334	271,840,000	w•s•r•sr
3	Beldon Group	San Antonio	80,434,000	14,298	5,625	85,000,000	w•r•g
4	1-800-Hansons	Troy, Mich.	56,730,000	8,200	6,903	58,000,000	w•s•r•g•i
5	Castle Windows	Mount Laurel, N.J.	55,986,242	9,495	5,896	58,000,000	w
6	Thompson Creek Window Co.	Lanham, Md.	55,908,870	7,855	7,030	63,490,000	w•r•g
7	LeafFilter North	Hudson, Ohio	50,400,000	18,491	2,726	55,000,000	g
8	Window World of Baton Rouge	Baton Rouge, La.	43,122,527	12,987	3,149	50,000,000	w•s
9	Statewide Remodeling	DFW Airport, Texas	38,962,000	3,323	11,725	42,500,000	w•s•sr•bl•fs•o
10	Bone Dry Roofing	Indianapolis	38,000,000	1,500	11,000	40,000,000	s•r
11	Window Nation	Glen Burnie, Md.	36,357,909	6,490	5,602	36,000,000	w•s
12	Mid-Atlantic Waterproofing	Columbia, Md.	35,207,822	3,051	10,970	40,000,000	o
13	American Vision Windows	Simi Valley, Calif.	33,800,000	200	8,000	35,000,000	w•so
14	American Exteriors	Littleton, Colo.	33,318,753	4,329	7,696	36,000,000	w•s
15	Universal Windows Direct	Oakwood Village, Ohio	32,145,455	4,727	6,800	38,000,000	w•s•r•g•i
16	Florida Home Improvement Associates	Hollywood, Fla.	30,200,000	3,218	12,000	29,000,000	w•s•cr
17	K-Designers	Gold River, Calif.	25,644,886	2,792	9,185	30,000,000	w•s•bl•g•i
18	Woodbridge Home Exteriors	Dallas	25,036,095	2,045	8,000	27,723,720	w•s
19	PJ Fitzpatrick	New Castle, Del.	24,000,000	2,510	7,770	24,500,000	w•s•r•g•i•o
20	Unique Home Solutions	Indianapolis	23,014,000	2,311	9,950	24,699,000	w•s•r•o
21	Paramount Builders	Virginia Beach, Va.	22,200,000	2,388	9,174	25,000,000	w•s•r•g
22	Northwest Exteriors	Rancho Cordova, Calif.	21,172,953	2,190	7,841	18,850,000	w•s•o
23	American Home Design	Goodlettsville, Tenn.	20,964,077	1,503	10,477	16,000,000	w•s•sr•bl•i
24	C&L Ward	Davison, Mich.	19,691,596	2,031	7,631	17,250,000	w•s•r•dk•g•i
25	Unified Window Systems	Hempstead, N.Y.	19,300,000	6,100	3,100	20,000,000	w•s•g•i
26	Reborn Cabinets	Anaheim, Calif.	18,600,000	1,444	11,704	26,000,000	cr•bl•fs
27	Prairie Home Alliance	Washington, Ill.	17,789,000	2,999	5,931	18,900,000	w•s•r•dk•g•o
28	Hardy Window Co.	Anaheim, Calif.	17,435,158	1,440	12,107	19,000,000	w
29	America's Window	Borden, Ind.	17,225,312	2,635	6,800	19,000,000	w•s•dk•sr•bl•g•i
30	Win-Dor	Anaheim, Calif.	16,398,192	4,200	3,700	24,000,000	w
31	DiGiorgi Roofing & Siding	Beacon Falls, Conn.	16,262,836	2,081	5,912	18,000,000	w•s•r•g•fs
32	Bigham's One Hour Heating and Air	Santa Rosa, Calif.	16,000,000	1,000	15,000	20,000,000	i
33	Gutter Helmet by Harry Helmet	Millersville, Md.	14,900,000	4,650	3,200	15,500,000	r•g
34	S & K Roofing, Siding and Windows	Eldersburg, Md.	14,837,319	2,960	4,850	14,500,000	w•s•r•dk•g
35	Absolute Roofing and Construction	Parma, Ohio	14,632,000	482	12,620	15,000,000	w•s•r•g•i•fs

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NO.	COMPANY NAME	LOCATION	2013 TOTAL REVENUE	NO. OF JOBS	AVERAGE JOB SIZE	2014 PROJECTED REVENUE	PRODUCTS CARRIED
36	Community Builders	Tulsa, Okla.	\$14,600,000	1,021	\$11,600	\$13,200,000	w•s•r•g
37	Ambassador Home Improvements, dba Renewal by Andersen of Central PA	Mechanicsburg, Pa.	14,598,825	1,430	10,208	16,500,000	w
38	American Home Renewal	South San Francisco	14,310,000	1,193	11,600	18,000,000	w•s•i
39	Weather Tite Windows	Tampa, Fla.	13,100,000	3,900	3,359	14,000,000	w•sr
40	Franzoso Contracting	Croton-on-Hudson, N.Y.	12,700,000	786	16,000	12,000,000	w•s•r•dk•g•i•fs
41	Woods Basement Systems	Collinsville, Ill.	12,513,425	1,012	6,984	14,400,000	bt•o
42	All Around	Golden Valley, Minn.	12,470,116	5,500	7,000	15,000,000	w•s•r•dk•fs
43	Mad City Windows	Madison, Wis.	12,400,900	1,388	9,212	17,000,000	w•s•r•fs
44	Chesterfield Fence & Deck Co.	Chesterfield, Mo.	12,256,350	2,153	6,397	15,000,000	s•r•dk•sr•o
45	United States Seamless-Fargo, dba Western Products	Fargo, N.D.	12,122,480	2,203	11,095	13,710,000	w•s•r•g•i•o
46	Renewal by Andersen of Las Vegas/Phoenix	Las Vegas	12,100,000	1,248	9,650	25,000,000	w
47	West Shore Window & Door	Mechanicsburg, Pa.	11,916,521	1,772	6,725	17,770,000	w
48	Prince William Home Improvement	Woodbridge, Va.	11,721,674	897	13,260	12,000,000	w•s•r•dk•cr•bl
49	NewBath/MaxHome	New Orleans	11,300,561	1,043	9,800	13,500,000	w•sr•bl•i
50	Weather Tight	West Allis, Wis.	10,826,279	1,255	8,626	11,700,000	w•s•r•g
51	Homesmart Industries	Aston, Pa.	10,675,000	736	14,890	12,500,000	w•s•r•bl•i•fs•o
52	Exovations of Atlanta	Cumming, Ga.	10,588,040	965	10,972	11,500,000	w•s•r•dk•g
53	White Aluminum Products	Leesburg, Fla.	10,384,698	2,549	3,500	14,200,000	w•s•r•dk•sr•fs
54	Kelly Roofing	Naples, Fla.	10,165,445	2,106	4,826	11,000,000	r•g•o
55	Alenco Home Improvement	Lenexa, Kan.	10,000,000	1,200	7,600	11,000,000	w•s•sr•bl•g
56	Archadeck of Charlotte	Charlotte, N.C.	9,300,000	1,800	12,000	10,500,000	dk•sr•fs•o
57	All County Exteriors	Lakewood, N.J.	9,200,000	800	10,000	10,000,000	w•s•r•g
58	Pinnacle Energy	Elkridge, Md.	8,913,456	1,040	8,565	9,100,000	w•s•r
59	Matrix Basement Systems	Arlington Heights, Ill.	8,807,934	352	27,873	11,000,000	bt
60	Gulf Coast Windows & Energy Products	Houston	8,575,433	764	10,161	10,500,000	w•s•i
61	Appleby Systems	York, Pa.	8,461,386	856	9,884	10,000,000	w•s•r•sr•bl•i•o
62	The Acri Co.	Milan, Ill.	8,301,666	1,010	8,219	7,382,450	w•s•r•dk•sr•cr•bl•g
63	Champion Roofing	Bensenville, Ill.	8,000,000	831	7,000	8,500,000	r•g•o
64	ABC Seamless of Fargo	Fargo, N.D.	7,788,000	1,368	5,693	9,800,000	w•s•r•g
65	Callen Construction	Muskego, Wis.	7,756,000	640	12,100	8,000,000	w•s•r•g•fs
66	Energy 1st Exteriors	Chandler, Ariz.	7,334,894	920	6,752	8,000,000	w•i•o
67	Install America	Mohnont, Pa.	7,240,811	943	7,682	9,000,000	w•s•r•g•fs
68	Hall's Window Center	Rancho Cordova, Calif.	7,192,420	877	8,201	7,500,000	w•s
69	Re-Bath and 5 Day Kitchen	Phoenix	6,929,606	752	9,200	10,576,291	cr•bl•fs
70	Brennan Enterprises	Arlington, Texas	6,838,205	976	7,006	8,000,000	w•s•r•dk•sr
71	Durante Cos.	Irondale, Ala.	6,808,871	567	12,000	7,000,000	w
72	All-Weather Seal of WM	Lowell, Mich.	6,806,445	405	10,925	5,500,000	w•s•r
73	Millennium Home Design	Fort Wayne, Ind.	6,717,000	2,100	9,515	9,000,000	w•s•r
74	Midwest Construction & Supply	Mason City, Iowa	6,651,994	573	11,609	6,000,000	w•s•sr
75	Texas Custom Patios	Stafford, Texas	6,500,000	189	34,852	6,500,000	w•s•r•dk•sr•fs•o
76	Carolina Home Remodeling	Charlotte, N.C.	6,450,000	716	9,008	7,000,000	w•s•bl•i
77	American Custom Contractors	Rockville, Md.	6,406,083	261	13,715	6,500,000	w•s•r
78	Russell Roofing	Oreland, Pa.	6,200,000	1,150	5,800	8,500,000	w•s•r•i

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No.	Company Name	Location	2013 Total Revenue	No. of Jobs	Average Job Size	2014 Projected Revenue	Products Carried
79	Exterior Medics	Springfield, Va.	\$6,170,663	850	\$7,259	\$6,500,000	w•s•r•g•o
80	Schmidt Siding & Window Co.	Mankato, Minn.	6,126,745	1,750	3,500	7,000,000	w•s•r•sr•g
81	Rogers Roofing, Siding, Windows	Hammond, Ind.	6,044,352	543	11,421	6,900,000	w•s•r
82	Modern Remodeling	Manassas, Va.	6,038,376	302	20,000	7,000,000	w•s•r•dk•g•fs
83	T&S Roofing Systems	Miami	6,000,000	510	50,000	6,000,000	r
84	US Home Exteriors	Burlington, N.C.	5,993,768	770	5,458	4,400,000	w•s•g•i
85	All-Weather Coatings	Orlando, Fla.	5,980,000	402	11,200	6,890,000	o
86	Hulco	Chattanooga, Tenn.	5,958,142	625	9,533	8,500,000	w•s•r•dk•sr•g
87	Euro-Tech	Bensenville, Ill.	5,927,284	840	9,595	7,463,227	w•s•r•g•i
88	Home Town Restyling	Hiawatha, Iowa	5,820,372	607	9,589	6,200,000	w•s•dk•sr•fs
89	SpringHouse Window & Door	Spring House, Pa.	5,743,380	635	9,044	6,030,549	w
90	Closest America	Lanham, Md.	5,642,536	1,120	5,153	8,685,508	o
91	Quillen Bros. Windows	Bryan, Ohio	5,587,435	623	7,905	6,000,000	w
92	Miller Custom Exteriors	Fredericksburg, Ohio	5,573,302	563	10,340	6,000,000	w•s•r•sr•g•i
93	K&H Home Solutions	Arvada, Colo.	5,476,200	900	6,085	7,000,000	w•s•r•g•i
94	Phil Beaulieu & Sons Home Improvements	Chicopee, Mass.	5,441,602	429	12,500	5,000,000	w•s•r•dk
95	Sunrooms & More	Lexington, Ky.	5,432,969	890	10,997	6,000,000	w•s•r•dk•sr•cr•bl•fs•o
96	Frey Construction & Home Improvements	Prairie du Sac, Wis.	5,384,157	658	7,951	5,700,000	w•s•r•dk•g•i•fs
97	Maggio Roofing	Takoma Park, Md.	5,350,857	653	8,194	5,200,000	s•r•so
98	Braymiller Builders	Hamburg, N.Y.	5,130,000	993	5,200	5,200,000	w•bl
99	Southwest Exteriors	San Antonio	5,124,806	427	12,001	9,750,000	w•s
100	One Week Bath	Van Nuys, Calif.	5,097,125	203	25,108	5,500,000	b
101	All-Weather Seal Co.	Burton, MI	4,865,494	1,064	3,862	4,500,000	w•s•r•dk•g•i
102	Bay State Re Bath	Pembroke, Mass.	4,800,000	510	7,588	5,000,000	bl•fs
103	Bath Crest	Salt Lake City	4,696,421	196	6,707	1,446,225	bl
104	Fick Bros Roofing & Exterior Remodeling Co.	Baltimore	4,624,245	317	14,587	6,000,000	w•s•r•dk•o
105	Carolina Windows & Doors	Greenville, N.C.	4,617,734	598	7,300	5,000,000	w•s•r•sr
106	Advanced Home Technologies	Clintonville, Wis.	4,604,998	555	8,457	5,200,000	w
107	New York Sash	Whitesboro, N.Y.	4,513,429	735	5,193	4,000,000	w•s•dk•bl•g•o
108	Snap Construction	Bloomington, Minn.	4,500,000	600	8,500	3,500,000	w•s•r•i
108	Paradise Decks and Spas	San Antonio	4,500,000	500	8,500	5,000,000	dk•bl•o
110	Legacy Remodeling	Pittsburgh	4,474,188	526	955	5,000,000	w•s•r•dk
111	A Cut Above Exteriors & Construction	Portland, Ore.	4,416,202	205	21,542	5,500,000	w•s•r
112	New Jersey Siding & Windows	Randolph, N.J.	4,385,093	360	12,650	4,500,000	w•s•r•dk•g•i
113	The Board Store Home Improvements	La Crosse, Wis.	4,093,706	792	5,000	4,200,000	w•s•dk•sr•bl•g•i
114	Yankee Home Improvement	Northampton, Mass.	4,000,000	370	10,200	6,000,000	w•s•r•sr•i
115	L.J. Stone	Muncie, Ind.	3,998,504	477	7,485	4,500,000	w•s•sr•cr•bl
116	AMC 911 - Foundation & Waterproofing Systems	Norfolk, Va.	3,975,650	500	8,000	7,000,000	g•i•bt•o
117	Opal Enterprises	Naperville, Ill.	3,884,131	216	17,239	5,500,000	w•s•r•g
118	Idaho Bath Solutions	Meridian, Idaho	3,799,932	426	8,920	4,666,260	bl•cr
119	McDaniel Window & Door Co.	Florence, Ala.	3,777,209	525	3,099	4,500,000	w•sr•o
120	Lakeside Exteriors	Chesterfield, Mo.	3,766,820	245	15,375	4,500,000	w•s•dk•sr•o
121	Frontier Basement Systems	Clarksville, Tenn.	3,600,000	605	5,878	4,000,000	w•o
122	Rainier View Construction & Roofing	Auburn, Wash.	3,500,000	175	20,000	4,500,000	w•s•r•dk•sr•cr•bl•g•i•fs
123	Superior Home Improvement	Salt Lake City	3,453,221	240	14,000	3,600,000	w•s•r•sr•i•fs

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124	A.B.E. Doors & Windows	Allentown, Pa.	\$3,401,877	907	\$3,164	\$3,704,000	w
125	Regal Home Improvement Co.	Richmond, Va.	3,400,000	480	7,500	3,300,000	w•s•sr•g
126	Twin Cities Siding Professionals	St. Paul, Minn.	3,336,000	133	25,000	4,000,000	w•s
127	Treeline Construction	Anchorage, Alaska	3,300,000	420	12,000	3,600,000	dk•sr•o
128	Mark Kaufman Roofing Contractor	North Port, Fla.	3,247,324	733	14,309	4,000,000	r
129	Istueta Roofing	Miami	3,236,855	464	6,976	4,000,000	r
130	William C. Rott & Son	Tonawanda, N.Y.	3,200,000	500	6,500	3,400,000	w•s•r•g•i
131	The Honey Do Service	Bristol, Va.	3,000,000	3,000	1,000	3,750,000	w•s•r•dk•g•i•fs•o
132	Roofing & More	Herndon, Va.	2,900,000	567	5,000	3,300,000	w•s•r•g
133	Vista Home Improvement	West Springfield, Mass.	2,895,000	212	12,340	3,100,000	w•s•r•dk•g
134	Virtus Family of Cos.	Woodstock, Ga.	2,600,000	118	22,000	3,600,000	w•s•dk•sr•g•fs
135	Coastal Windows & Exteriors	Beverly, Mass.	2,517,761	229	8,250	2,600,000	w•s•r
136	Home Exterior Systems	Tomball, Texas	2,500,000	300	9,500	3,700,000	w•s•r•g
137	Buresh Home Solutions	Clive, Iowa	2,470,000	192	12,800	2,700,000	w•s•r•dk•g•i
138	Majors Home Improvement	Milton, Fla.	2,369,679	316	7,500	2,700,000	w•s•sr•cr•bl
139	Hess Home Improvement	Allentown, Pa.	2,340,000	600	3,000	2,500,000	w•o
140	Red Carpet Remodeling	Burke, Va.	2,244,314	220	10,000	3,000,000	w•s•r•dk
141	Iron River Construction	Chaska, Minn.	2,200,000	135	14,500	2,500,000	s•r•dk•fs
142	3 Generations Improvements	Folsom, Calif.	2,111,000	84	18,000	2,200,000	w•s
143	ReBath	Tucson, Ariz.	2,062,000	350	5,897	2,416,984	bl
144	Rock Roofing	Bothell, Wash.	2,000,000	140	14,000	2.2 million	r•g
145	Advanced Metal Roofing	Brentwood, N.H.	1,900,500	153	18,750	2,000,000	s•r
146	LeafGuard of Indiana	Indianapolis	1,900,000	480	4,800	2,500,000	o
147	Asher Enterprises	Eau Claire, Wis.	1,896,734	280	6,286	3,000,000	w•s•r•dk•sr•g•fs
148	Hanawalt Exteriors	Columbus, Ohio	1,880,000	145	8,000	24,000,000	w•r•sr•dk•g
149	Rain Gutter Specialties	South Jordan, Utah	1,800,000	2,000	1,800	2,400,000	s•r•g
150	American Quality Exteriors	Bethany, Okla.	1,796,180	233	7,708	3,000,000	w•s•g•i
151	All-Weather Window, Doors, & Siding	Mission, Kan.	1,772,258	443	4,000	2,300,000	w•s
152	Miramar Kitchen & Bath	San Diego	1,700,000	160	10,000	1,700,000	fs
153	Lifetime Aluminum	East Hanover, N.J.	1,675,000	383	3,650	1,800,000	w•sr
154	The Brothers That Just Do Gutters	Billings, N.Y.	1,651,000	952	1,434	2,100,000	g
155	Bath Creations	Vandalia, Ohio	1,643,837	180	9,132	1,750,000	fs
156	P J Sullivan Construction	Midland Park, N.J.	1,600,000	21	66,000	2,000,000	w•s•r•fs•i
157	Neighborhood Commercial	Roswell, Ga.	1,487,000	207	7,185	1,800,000	fs•o
158	O'Sullivan Installs	Billerica, Mass.	1,389,102	149	9,095	1,550,000	w•s
159	Great Lakes Construction	Erie, Pa.	1,376,700	267	5,500	1,563,489	w•s•r•dk•sr•g•o
160	Warner's Decking	Plainfield, Ill.	1,350,000	65	20,800	1,500,000	dk•fs
161	Scientific Home Services	Skokie, Ill.	1,320,000	500	2,500	1,500,000	w•o
162	Energy Swing Windows	Murrysville, Pa.	1,306,288	147	8,886	2,000,000	w•s•r•g•o
163	Hi Tech Window & Siding Installations	Haverhill, Mass.	1,243,403	200	6,500	1,750,000	w•s•r•dk•g
164	Canyon Kitchen & Bath	St. George, Utah	1,223,700	260	4,706	1,400,000	fs
165	Homestead Remodeling & Consulting	South St. Paul, Minn.	1,112,000	143	7,000	1,300,000	w•s•r•dk•sr•cr•bl•g•i•fs
166	HomeSealed Exteriors	Milwaukee	1,052,151	152	7,000	1,800,000	w•s•r•dk•g•i
167	T. Smith Siding & Windows	Nicholasville, Ky.	1,030,248	125	8,000	1,250,000	w•s•r•g
168	Elements Home Remodeling	Ashburn, Va.	968,370	86	12,200	1,400,000	w•s•r•dk•i•fs
169	Americraft	Downers Grove, Ill.	786,000	34	22,000	925,000	cr•bt•fs
170	JHR Mgmt	Jackson, Miss.	500,000	50	10,000	500,000	w•r•dk•sr•cr•fs

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