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40 Under 40 This year's rising stars will make v

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40 Under 40

By Laurie Batter with Professional Remodeler Staff

Professional Remodeler proudly presents the 40 Under 40 class of 2015!

It's no secret that the industry is in need of young, ambitious professionals to take it into the next era, and while the problem is real, reading these profiles makes it feel very far away. This group of up-and-comers run the gamut from project management to marketing to design. But while their skill sets may vary greatly, they all have one thing in common: sheer excellence.

So take a look at the future. We promise you'll be inspired. And maybe even a little envious. PR



REMODELING ONE-ON-ONE

Michael started a remodeling operation in 2003 to complement his real estate business. By the end of his third year, Michael's

Michael Gramegna Owner Fresh Start Remodeling & Contracting Age 37

"hobby" had tripled its profit. Today, his com-

pany thrives on a combination of large remodels, water and fire damage restoration, excavation, and custom home building.

Michael sets a hands-on example for his crew, taking on any task he expects others to perform. In his daily visits to jobsites, he's never too busy to spend time helping achieve work that meets his high standards. Michael subs out only about 5 percent of his jobs, something he believes strengthens teamwork. He also created a profit sharing incentive for employees, not only to promote accountability, but also to give them more control of their financial future. freshstartsite.com

OPEN-MINDED LEADERSHIP A "can-do" leader

with tremendous integrity, Rhonda cultivates respectful relationships with employees, subcontractors, and vendors. She encourages collaboration among all, and builds consensus through cooperative decision-making and problem solving.

Guided by the belief that every process and technique can be improved, Rhonda welcomes the opportunity to implement positive change. Putting her ego aside, she willingly considers ideas from all team members. For example, one of the field crew suggested that the company create a flyer that he could hand out

to potential customers who often approached him outside of work. By the end of the day, Rhonda had asked the marketing department to work on a sales sheet the employees could use for that purpose. burgin constructioninc.com

Rhonda Burgin Co-owner/vice president Burgin Construction Age 39



GOING PAPERLESS In 2010, Jeremy partnered with a long-time friend to form RisherMartin Fine Homes. Jeremy's extensive construction background, paired with years of experience in technology working for IBM and Intel, provide him with a highly sought-after skill set. Much of the company's success stems from his work replacing paper systems with cloud-based applications. This has made it easier for project managers to document

> Jeremy Martin Owner/principal RisherMartin Fine Homes Age 39

progress, manage complicated RFI and submittal processes, and track the detailed daily punch lists. Technology also enhances communication with architects and quickly provides Jeremy with the information he needs to set realistic expectations with clients.

While keeping customers satisfied is his top priority, Jeremy believes that the relationships he has built through his involvement with NAHB Remodelers have helped spur the growth of the company. rishermartin.com

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