

# COMPOUNDING CROWTH Remodelers continue growth year over year

BY TIM GREGORSKI, EDITOR IN CHIEF

arlier this year, we compiled our 2013 Market Leaders in more than 20 remodeling markets in the U.S. That list is composed specifically because the remodeling industry is generally a localized business, and it is important to know which firms complete the most jobs and earn the most revenue by market.

In order to gain a national perspective on the remodeling industry, *Professional Remodeler* publishes an annual list of America's Top Remodelers.

This is the third year we've published America's Top Remodelers and the list has grown from 150 firms last year to 231 this

Total 2012 Revenue

\$2,846,046,261

year. Of the top 50 companies, the majority represent the exterior replacement and full-service market segments. Insurance restoration, kitchen and bath, and design/build segments are also represented in the top 50. In previous years, maintenance and repair of homes drove a remodeling industry that was mired in recession. As homeowners began to reinvest in their homes in the last year, full-service and design/build firms have garnered more space at the top of our list.

Further evidence the remodeling market is stabilizing: 84 percent of the remodeling firms that make up the 2013 America's Top Remodelers list expect to increase their revenue from 2012 to 2013. Of the 231 remodeling firms that generated a revenue of at least \$1 million in order to be eligible for our 2013 America's Top Remodelers list, 16 percent do not expect to exceed their 2012 revenue in 2013.

Also, the Harvard University Joint Center for Housing Studies (JCHS) noted this past July the housing market has strengthened over the last 18 months, which has translated into increased spending on home improvements. According to the JCHS

# **Oldest & Newest Firms**

#### **OLDEST:**

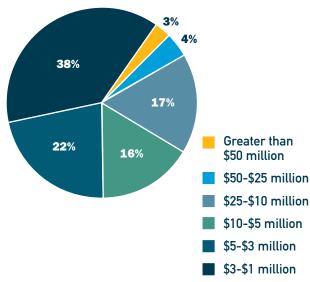
1909, Powell Custom Home &

Renovations

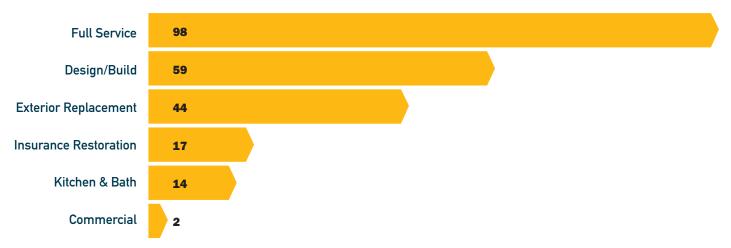
#### **NEWEST:**

2010, Alan Simonini Homes, Key Residential, RisherMartin Fine Homes

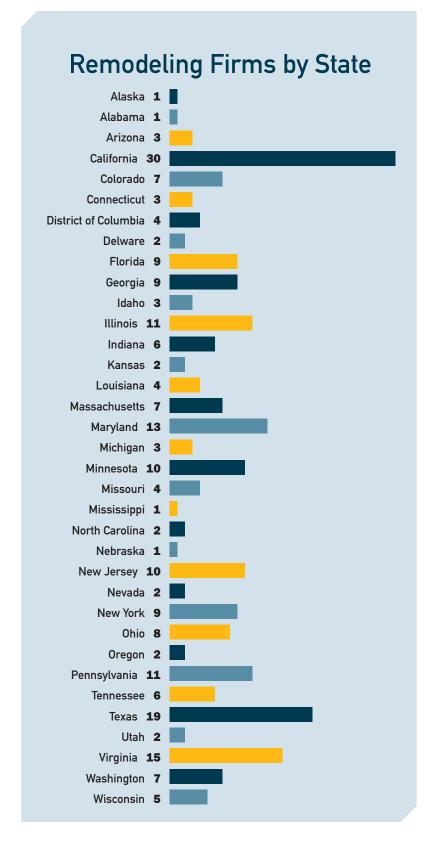
## 2012 Range of Revenue



# Top Companies by Category



Total 2013 Predicted Revenue \$3,224,941,366



Total 2012
Remodeling
Projects
3,896,825

released in October 2013, remodeling contractors have reported improving market conditions for the past four quarters; meanwhile, spending trends have continued to increase and the Leading Indicator of Remodeling Activity (LIRA) projects a continued strengthening of the market for the remainder of 2013 and into the first quarter of 2014.

#### By the numbers

For the first time, *Professional Remodeler* calculated the 2012 total remodeling revenue by firms on our America's Top Remodelers list. The aggregate revenue from the 232 companies was \$2.8 billion from 3,896,825 remodeling jobs. We also asked the companies on our list to predict their 2013 revenue, which totaled \$3.2 billion—a year-over-year difference of \$382 million.

Paul Davis Restoration leads all firms on our list with a revenue of \$499,673,140. Three percent of the firms made greater than \$50 million; 4 percent have revenue between \$50-\$25 million; 17 percent range between \$25-\$10 million; 16 percent between \$10-\$5 million; 22 percent between \$5-\$3 million; and the largest majority of revenue, 38 percent, fall between \$3-\$1 million.

Breaking down the type of remodeling firms, there are a total of 97 full service, 59 design/build, 44 exterior replacement, 17 insurance restoration, 14 kitchen and bath, and 2 commercial. California and Texas are the leading states where the firms are based, totaling 30 and 19, respectively. **PR** 

### **Leading Firms by Market Segment**

CATEGORY	COMPANY	2012 REVENUE	2013 EXPECTED
Commercial	UIP GENERAL CONTRACTING Washington D.C. uipgc.com	\$18,556,000	\$20,266,000
Design/Build	J.S. BROWN Columbus, OH <i>jsbrowncompany.com</i>	\$31,540,000	\$40,000,000
Exterior Replacement	CHAMPION WINDOW MFG. & SUPPLY CO. Cincinnati, OH championfactorydirect.com	\$208,710,185	\$234,030,000
Full Service	ROMANOFF RENOVATIONS Smyrna, GA <i>rrenovations.com</i>	\$41,609,455	\$53,000,000
Insurance Restoration	PAUL DAVIS RESTORATION  Jacksonville, FL pdrestoration.com	\$499,673,140	\$540,000,000
Kitchen & Bath	BATH FILTER Lewisberry, PA bathsaver.com	\$\$77,482,666	\$91,857,400





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	(LMODELLING)								Po	ercen	tage '	Types	of P	roject	ts/Ac	tivitio	es		
Rank	Сотрану	Year Founded	2012 Revenue/Jobs	2013 Projected Revenue	Firm Type	No. of Employees	Siding	Roofing	Windows/Doors	Decks	Energy Audits	Light Commercial	Insurance Restoration	Home Repairs/Handyman	Kitchens	Bathroom	Whole-house Remodeling	Additions	Other
1	PAUL DAVIS RESTORATION Jacksonville, FL pdrestoration.com	1966	<b>\$499,673,140</b> 111,887	\$540,000,000	Insurance Restoration	N/A	-	-	-	-	-	-	96	-	_	-	_	-	4
2	CHAMPION WINDOW MFG. & SUPPLY CO. Cincinnati, OH championfactorydirect.com	1953	<b>\$208,710,185</b> 27,194	\$234,030,000	Exterior Replacement	1,216	10	-	70	-	-	-	-	-	-	-	-	-	20
3	POWER HOME REMODELING GROUP Chester, PA powerhrg.com	1992	<b>\$172,000,000</b> 20,247	\$215,000,000	Exterior Replacement	1,147	18	31	51	-	-	-	-	-	-	-	-	-	-
4	AMERICAN TECHNOLOGIES INC. Orange, CA amer-tech.com	1989	\$ <b>108,932,281</b> 10,276	\$106,200,200	Insurance Restoration	526	-	-	-	-	-	-	95	-	-	-	-	-	5
5	BATH FITTER Lewisberry, PA bathsaver.com	1984	\$ <b>77,482,666</b> 13,067	\$91,857,400	Kitchen & Bath	560	-	-	-	-	-	-	-	-	50	50	-	-	-
6	1-800-HANSONS Troy, MI hansons.com	1988	\$ <b>56,653,182</b> 9,267	\$60,000,000	Exterior Replacement	300	-	41	40	-	-	-	-	-	-	-	-	-	19
7	CASTLE WINDOWS Mount Laurel, NJ castlewindows.com	1977	\$ <b>55,859,363</b> 9,424	\$55,000,000	Exterior Replacement	128	-	-	100	-	-	-	-	-	-	-	-	-	-
8	THOMPSON CREEK WINDOW CO. Lanham, MD thompsoncreek.com	1980	\$ <b>53,109,623</b> 7,816	\$61,000,000	Exterior Replacement	468	4	-	74	-	-	-	-	-	-	-	-	-	22
9	ROMANOFF RENOVATIONS Smyrna, GA rrenovations.com	1973	\$ <b>41,609,455</b> 104,381	\$53,000,000	Full Service	N/A	-	-	-	5	-	10	-	-	10	10	-	-	65
10	WINDOW WORLD OF BATON ROUGE Baton Rouge, LA windowworldinfo.com	2002	<b>\$35,792,409</b> 10,318	\$41,778,700	Exterior Replacement	96	-	-	100	-	-	-	-	-	-	-	-	-	-
11	ALURE HOME IMPROVEMENTS Plainview, NY alure.com	1946	\$ <b>33,990,848</b> 1,685	\$40,000,000	Full Service	99	-	3	7	-	-	-	-	5	26	39	10	10	-
12	STATEWIDE REMODELING DFW Airport, TX statewideremodeling.com	1994	\$ <b>33,368,046</b> 2,999	\$39,500,000	Full Service	105	2	-	30	-	10	-	-	-	5	33	-	-	20
13	J.S. BROWN & CO. Columbus, OH jsbrowncompany.com	1978	\$ <b>31,540,000</b> 108	\$40,000,000	Design/Build	17	-	-	8	-	-	8	-	-	8	20	30	20	6
14	MID-ATLANTIC WATERPROOFING Columbia, MD basements.com	1965	\$ <b>31,061,004</b> 2,824	\$36,000,000	Home Repair	220	-	-	-	-	-	-	-	-	-	-	-	-	100
15	AMERICAN EXTERIOR REPLACEMENTS LLC Littleton, CO amext.com	1987	\$ <b>29,054,264</b> 3,783	\$34,137,000	Exterior Replacement	286	-	20	80	-	-	-	-	-	-	-	-	-	-
16	GREATER DAYTON CONSTRUCTION Beavercreek, OH gdcg.com	1988	\$ <b>27,832,561</b> 903	\$27,000,000	Full Service	64	10	5	10	10	-	5	-	5	15	10	30	-	-
17	PACIFIC HOME REMODELING Los Angeles, CA pacifichomeremodeling.com	2000	\$ <b>27,827,417</b> 2,156	\$30,000,000	Exterior Replacement	124	20	20	60	-	-	-	-	-	-	-	-	-	-
18	WINDOW NATION Glen Burnie, MD windownation.com	1993	\$ <b>26,188,159</b> 4,718	\$29,000,000	Exterior Replacement	62	-	-	95	-	-	-	-	-	-	-	-	-	5
19	CASE DESIGN/REMODELING INC. Bethesda, MD casedesign.com	1961	\$ <b>25,806,700</b> 2,338	\$28,338,640	Full Service	150	-	-	20	4		1	2	1	35	30	1	5	1
20	AMERICAN VISION Simi Valley, CA americanvisionwindows.com	2000	<b>\$24,500,000</b> 3,275	\$28,000,000	Exterior Replacement	142	-	-	100	-	-	-	-	-	-	-	-	-	-
21	GARDNER/FOX Bryn Mawr, PA <i>gardnerfox.com</i>	1987	<b>\$23,800,000</b> 372	\$24,000,000	Full Service	38	-	-	-	-	-	100	-	-	-	-	-	-	-
22	PATIO ENCLOSURES INC. Macedonia, OH <i>patioenc.com</i>	1966	\$ <b>23,200,000</b> 1,300	\$57,000,000	Exterior Replacement	261	85	-	15	-	-	-	-	-	-	-	-	-	-
23	<b>BOWA</b> McLean, VA <i>bowa.com</i>	1988	<b>\$23,137,000</b> 37	\$33,258,000	Design/Build	59	-	÷	-	100	ē	ē	ē	-	=	-	-	-	=



	KLMODELEKS I								Pe	ercen	tage '	Types	of P	roject	ts/Ac	tivitie	es		
Rank	Сотрапу	Year Founded	2012 Revenue/Jobs	2013 Projected Revenue	Firm Type	No. of Employees	Siding	Roofing	Windows/Doors	Decks	Energy Audits	Light Commercial	Insurance Restoration	Home Repairs/Handyman	Kitchens	Bathroom	Whole-house Remodeling	Additions	Other
24	GIERTSEN CO. Golden Valley, MN giertsenco.com	1918	<b>\$23,096,940</b> 1,280	\$24,560,000	Insurance Restoration	111	-	-	_			_	100	_	_	-	_	-	-
25	PJ FITZPATRICK INC. New Castle, DE trustpj.com	1980	<b>\$22,834,000</b> 13,072	\$24,337,190	Exterior Replacement	115	-	37	32	-	-	-	-	13	-	-	-	-	18
26	K-DESIGNERS Gold River, CA k-designers.com	1978	<b>\$22,783,834</b> 2,956	\$27,000,000	Exterior Replacement	464	80	10	10	-	-	-	-	-	-	-	-	-	-
27	SUNGATE ENERGY SOLUTIONS San Diego, CA thesungate.com	2003	<b>\$20,709,827</b> 1,385	\$23,000,000	Full Service	141	-	-	20	-	-	-	-	-	-	-	-	-	80
28	ANDERSON GROUP INTERNATIONAL Bakersfield, CA goagi.com	1999	<b>\$20,300,000</b> 2,320	\$20,500,000	Insurance Restoration	53	-	-	-	-	-	-	100	-	-	-	-	-	-
29	NEIL KELLY CO. Portland, OR <i>neilkelly.com</i>	1947	<b>\$19,926,600</b> 1,474	\$23,894,800	Full Service	149	-	-	5	9	23	4		9	19	14	6	8	3
30	PARAMOUNT BUILDERS INC. Virginia Beach, VA paramountbuilders.com	1992	\$ <b>19,690,788</b> 2,317	\$21,000,000	Exterior Replacement	269	30	15	50	-	-	-	-	-	-	-	-	-	5
31	KITCHEN MAGIC Nazaret, PA kitchenmagic.com	1979	\$ <b>19,544,472</b> 1,475	\$21,450,000	Kitchen & Bath	140	-	-	-	-	-	-	-	-	100	-	-	-	-
32	NORMANDY REMODELING Hinsdale, IL normandyremodeling.com	1979	<b>\$19,432,550</b> 219	\$23,000,000	Design/Build	43	-	-	-	-	-	-	-	-	39	15	2	26	18
33	ASPIRE DESIGN INC. Phoenix, AZ aspiredesigncenter.com	1989	<b>\$18,791,738</b> 1,937	\$18,000,000	Full Service	63	-	-	-	-	-	-	-	-	-	-	100	-	-
34	UIP GENERAL CONTRACTING INC. Washington, DC <i>uipgc.com</i>	2008	\$18,556,000 N/A	\$20,266,000	Commercial	15	-	-	-	-	-	98	2	-	-	-	-	-	-
35	<b>DE MATTEI CONSTRUCTION INC.</b> San Jose, CA <i>demattei.com</i>	1985	<b>\$17,913,215</b> 62	\$18,600,000	Design/Build	27	-	-	-	-	-	-	-	-	10	10	80	-	-
36	UNIQUE HOME SOLUTIONS Indianapolis, IN uniquehomesolutions.org	1983	<b>\$16,641,151</b> 1,972	\$19,344,000	Full Service	163	16	17	38	-	-	-	-	1	2	12	-	-	14
37	NATIONWIDE WINDOW & SIDING Clifton, NJ nationwidewindow.com	1980	<b>\$15,836,604</b> 2,228	\$22,000,000	Full Service	25	60	5	35	-	-	-	-	-	-	-	-	-	-
38	TAYLORED RESTORATION Anchorage, AK tayloredrestoration.com	1972	\$ <b>15,681,565</b> 1,165	\$15,000,000	Insurance Restoration	93	-	-	-	-	-	-	100	-	-	-	-	-	-
39	AMERICA'S WINDOW LLC Borden, IN americaswindowusa.com	1997	\$ <b>15,063,000</b> 2,420	\$16,000,000	Exterior Replacement	80	-	-	100	-	-	-	-	-	-	-	-	-	-
40	METROPOLITAN BATH AND TILE INC. Upper Marlboro, MD metrobath.com	1979	<b>\$14,966,149</b> 826	\$15,600,000	Kitchen & Bath	100	-	-	-	-	-	-	-	-	50	50	-	-	-
41	WIN-DOR INC. Anaheim, CA windor-online.com	1990	<b>\$14,806,000</b> 3,509	\$16,000,000	Exterior Replacement	75	-	-	100	-	-	-	-	-	-	-	-	-	-
42	J.C. RESTORATION Rolling Meadows, IL jcr24.com	1982	<b>\$14,659,000</b> 802	\$14,500,000	Insurance Restoration	85	÷	-	÷	ē	ē	ē	100	÷	÷	÷	÷	ē	-
43	REBORN CABINETS Anaheim, CA reborncabinets.com	1983	<b>\$14,485,711</b> 1,068	\$18,000,000	Kitchen & Bath	110	-	-	-	-	-	-	-	-	100	-	-	-	-
44	NORTHWEST EXTERIOR REPLACEMENTS INC. Rancho Cordova, CA northwestexteriorreplacements.com	1996	<b>\$14,451,105</b> 1,882	\$17,000,000	Exterior Replacement	132	20	20	60	-	-	-	-	-	-	-	-		
45	TOTAL EXTERIOR REPLACEMENTS CORP. Union, NJ totalremodeling.com	1992	<b>\$14,276,000</b> 844	\$15,000,000	Exterior Replacement	50	30	10	30	-	15	-	-	10	-	-	-	-	5
46	GUTTER HELMET SYSTEMS Millersville, MD harryhelmet.com	1981	<b>\$13,982,624</b> 4,310	\$16,000,000	Exterior Replacement	69	-	-	-	-	-	-	-	-	-	-	-	-	100



	KLMODELEKS								Po	ercen	tage '	Турез	of P	roject	ts/Ac	tivitie	es		
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47	THE SOUTHARD CORP. Great Bend, KS southardcorp.com	1952	<b>\$13,945,468</b> 1,409	\$15,000,000	Exterior Replacement	N/A	30	15	55	÷	-	-	-	÷	÷	÷	÷	÷	-
48	S & K ROOFING SIDING & WINDOWS INC. Eldersburg, MD skroofing.com	1980	\$ <b>13,696,646</b> 3,340	\$14,000,000	Exterior Replacement	27	5	60	30	-	-	-	-	-	-	-	-	-	5
49	YOUR HOME IMPROVEMENT CO. LLC St. Cloud, MN yourhomeimprovementco.com	2005	\$ <b>13,191,048</b> 1,700	\$15,000,000	Exterior Replacement	100	15	15	45	-	-	5	-	-	-	-	-	-	20
50	WEATHER TIGHT CORP. West Allis, WI weathertightcorp.com	1986	\$ <b>12,840,000</b> 3,800	\$14,000,000	Exterior Replacement	46	15	15	70	-	-	-	-	-	-	-	-	-	-
51	MARROKAL DESIGN & REMODELING San Diego, CA marrokal.com	1981	\$ <b>12,555,223</b> 81	\$12,000,000	Design/Build	N/A	-	-	-	20	-	-	-	-	12	24	-	34	10
52	MODERN REMODELING INC. Manassas, VA modernremodelinginc.com	1997	\$ <b>11,703,600</b> 468	\$9,000,000	Design/Build	27	-	34	11	6	-	2	8	-	3	3	5	-	28
53	F.H. PERRY BUILDER Hopkinton, MA <i>fhperry.com</i>	1980	<b>\$11,501,625</b> 75	\$20,811,000	Full Service	17	-	1	1	-	-	-	-	-	1	1	95	1	-
54	NEWBATH LLC New Orleans, LA newbathnow.com	2003	\$ <b>11,339,290</b> 1,543	\$10,219,671	Kitchen & Bath	40	-	-	-	-	-	-	-	-	-	100	-	-	-
55	ELITE REMODELING GROUP Rolling Medows, IL eliteremodelinggroup.com	1993	\$ <b>10,673,576</b> 1,043	\$12,000,000	Full Service	25	-	25	50	-	-	-	-	-	-	15	-	-	10
56	APPLEBY SYSTEMS INC. York, PA applebysystems.com	1977	\$ <b>10,416,333</b> 1,037	\$8,000,000	Full Service	113	-	-	70	10	-	-	-	-	-	10	-	-	10
57	MOSBY BUILDING ARTS St. Louis, MO callmosby.com	1947	\$ <b>10,332,034</b> 429	\$12,400,000	Full Service	73	-	5	3	7	1	-	-	12	24	14	2	10	22
58	EXOVATIONS Cumming, GA exovations.com	1996	<b>\$9,994,985</b> 1,051	\$11,500,000	Exterior Replacement	43	26	10	26	38	-	-	-	-	-	-	-	-	-
59	JACKSON & LEROY REMODELING Salt Lake City, UT jacksonandleroy.com	2005	<b>\$9,791,892</b> 12	\$8,100,000	Full Service	8	-	-	-	-	-	-	-	-	10	-	80	-	10
60	RENEWAL BY ANDERSEN OF LAS VEGAS/ PHOENIX Las Vegas, NV renewalbyandersensw.com	2001	\$ <b>9,509,239</b> 1,014	\$12,000,000	Exterior Replacement	47	-	-	100	-	-	-	-	-	-	-	-	-	-
61	AMBASSADOR HOME IMPROVEMENTS INC. dba Renewal by Andersen of Central PA Mechanicsburg, PA rbacentralpa.com	1978	\$ <b>9,370,069</b> 1,087	\$10,000,000	Exterior Replacement	40	-	-	100	-	-	-	-	-	-	-	-	-	-
62	JACKSON DESIGN & REMODELING San Diego, CA jacksondesignandremodeling.com	1989	<b>\$8,707,000</b> 54	\$9,200,000	Design/Build	37	-	-	-	-	=	-	=	÷	20	20	25	25	10
63	SUN DESIGN REMODELING SPECIALISTS INC. Burke, VA sundesigninc.com	1988	<b>\$8,600,000</b> 57	\$10,000,000	Design/Build	52	-	÷	÷	4	-	-	-	-	39	5	38	14	-
64	<b>DFW IMPROVED</b> Frisco, TX dfwimproved.com	2004	\$ <b>8,552,645</b> 550	\$12,000,000	Full Service	8		5		10	-	2	4	2	25	2	2	10	38
65	HARRELL REMODELING INC. Mountain View, CA harrell-remodeling.com	1985	<b>\$8,101,695</b> 169	\$10,000,000	Design/Build	42	-	-	-	9	-	-	-	1	8	13	47	12	10
66	JONES & ASSOCIATES Lubbock, TX thejonesboys.com	1987	<b>\$7,736,633</b> 760	\$7,100,000	Exterior Replacement	11	25	25	50				-	-	-	-	-		-
67	BRENNAN ENTERPRISES Arlington, TX brennancorp.com	1978	\$ <b>7,585,636</b> 1,098	\$7,500,000	Exterior Replacement	16	21	11	58	10	-	-	-	-	-	-	-	-	-
68	MCCUTCHEON CONSTRUCTION Berkeley, CA mcbuild.com	1980	<b>\$7,541,912</b> 115	\$10,000,000	Full Service	22	-				-	-	-	2	15	10	48	10	15
69	CAVALRY CONSTRUCTION CO. Houston, TX cavalryconstruction.com	1989	\$ <b>7,305,402</b> 169	\$8,000,000	Insurance Restoration	20	-	÷	÷	÷	-	-	88	÷	÷	÷	÷	÷	12



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Rank	Company	Year Founded	2012 Revenue/Jobs	2013 Projected Revenue	Firm Туре	No. of Employees	Siding	Roofing	Windows/Doors	Decks	Energy Audits	Light Commercial	Insurance Restoration	Home Repairs/Handyman	Kitchens	Bathroom	Whole-house Remodeling	Additions	Other
70	KARP ASSOCIATES INC. New Canaan, CT karpassociatesinc.com	1985	\$ <b>7,300,000</b> 16	\$8,200,000	Full Service	5	25	_	25	25	_	_	_	_	10	15	-	-	-
71	DELTA DISASTER SERVICES Arvada, CO trydelta.com	2006	<b>\$7,258,000</b> 31	\$7,500,000	Insurance Restoration	31	-	-	-	-	-	-	100	-	-	-	-	-	-
72	MONMOUTH CUSTOM BUILDERS Deal, NJ monmouthcustombuilders.com	1996	<b>\$7,083,593</b> 50	\$8,000,000	Full Service	14	÷	10	÷	5	÷	10	10	10	5	5	15	10	20
73	CALLEN CONSTRUCTION Muskego, WI callcallen.com	1986	<b>\$7,027,000</b> 633	\$7,600,000	Full Service	N/A	-	8	35	2	-	-	-	-	22	10	-	8	15
74	<b>QUALITY FIRST BUILDERS LLC</b> Orlando, FL <i>qfbuilders.com</i>	1992	<b>\$7,000,000</b> 882	\$7,400,000	Insurance Restoration	16	-	-	-	-	-	-	100	-	-	-	-	-	-
75	HULLCO EXTERIOR REPLACEMENTS Chattanooga, TN callhullco.com	1977	<b>\$6,824,147</b> 804	\$7,500,000	Exterior Replacement	22	17	1	68	3	-	-	-	-	-	-	-	8	3
76	LANDIS CONSTRUCTION Washington, DC landisconstruction.com	1990	<b>\$6,810,000</b> 71	\$8,000,000	Design/Build	37	-	-	4	3	-	2	-	7	10	9	61	-	4
77	RE-BATH/FLOOR COVERINGS INTERNATIONAL Salt Lake City, UT rebathtoday.com	2001	<b>\$6,800,000</b> 1,050	\$8,500,000	Full Service	45	-	-	-	-	-	-	-	-	5	85	-	-	10
78	LARS REMODELING & DESIGN La Mesa, CA larsremodel.com	1991	<b>\$6,527,452</b> 65	\$8,000,000	Design/Build	20	-	-	-	-	-	-	-	-	25	25	20	25	5
79	PK CONSTRUCTION LLC St. Louis, MO pkconstructionstl.com	1974	<b>\$6,402,691</b> 135	\$9,000,000	Full Service	42	-	-	-	5	-	15	-	-	10	20	15	25	10
80	THE LYKOS GROUP INC. Naples, FL lykosgroup.com	1991	<b>\$6,169,000</b> 19	\$7,000,000	Design/Build	18	-	-	-	-	-	14	4	-	5	2	73	-	2
81	FICK BROS ROOFING & EXTERIOR REPLACEMENT REMODELING CO. Baltimore, MD fickbros.com	1949	<b>\$5,762,523</b> 341	\$5,000,000	Exterior Replacement	49	-	70	3	5	-	-	-	2	-	-	-	-	20
82	CALBATH & KITCHEN Newport Beach, CA calbath.com	1991	<b>\$5,729,887</b> 1,528	\$5,900,000	Kitchen & Bath	56	-	-	-	-	-	-	-	-	10	90	-	-	-
83	CG&S DESIGN-BUILD Austin, TX cgsdb.com	1957	<b>\$5,601,140</b> 75	\$6,000,000	Design/Build	24	-	-	-	3	-	-	-	10	7	2	36	31	11
84	REMODEL WORKS BATH & KITCHEN Poway, CA remodelworks.com	1984	<b>\$5,491,635</b> 300	\$6,000,000	Kitchen & Bath	32	-	-	-	-	-	-		-	35	65	-	-	-
85	DEXTER BUILDERS  Dexter, MI dexterbuilders.com	2000	<b>\$5,431,040</b> 539	\$5,800,000	Full Service	26	19	20	8	7	-	3	1	2	3	5	16	10	6
86	FREY CONSTRUCTION & HOME IMPROVEMENT LLC Prairie du Sac, WI freyconstruction.com	1995	\$ <b>5,424,852</b> 725	\$5,432,370	Full Service	39	16	28	6	5	-	2	-	-	13	8	3	12	7
87	CHERMAK CONSTRUCTION INC. Edmonds, WA chermak.com	1980	<b>\$5,387,000</b> 345	\$5,785,000	Full Service	35	÷	÷	-	÷	÷	÷	4	25	19	11	23	17	1
88	WESTHILL INC. Woodinville, WA westhillinc.com	1974	<b>\$5,373,760</b> 285	\$5,400,000	Design/Build	29		3	2	3		4	9	2	20	20	10	10	17
89	HIGHCRAFT BUILDERS Fort Collins, CO highcraft.net	1998	<b>\$5,330,000</b> 96	\$5,500,000	Design/Build	17	-	10	11	4	-	-	-	-	11	4	20	10	30
90	REMODELING CONSULTANTS INC. Mamaroneck, NY remodeling-consultants.com	1964	<b>\$5,265,000</b> 43	\$6,150,000	Design/Build	60	-							-	40	20	-	40	-
91	CASE DESIGN/REMODELING INDY Carmel, IN caseindy.com	2003	\$ <b>5,257,790</b> 402	\$6,300,000	Full Service	40	÷	1	3	15	-	-	-	8	22	30	10	5	6



	KLMODELEKS								Po	ercen	tage	Types	of P	roject	s/Ac	tivitie	es		
Rank	Company	Year Founded	2012 Revenue/Jobs	2013 Projected Revenue	Firm Туре	No. of Employees	Siding	Roofing	Windows/Doors	Decks	Energy Audits	Light Commercial	Insurance Restoration	Home Repairs/Handyman	Kitchens	Bathroom	Whole-house Remodeling	Additions	Other
92	S.E.A. CONSTRUCTION San Mateo, CA seaconstruction.com	1988	\$ <b>5,220,881</b> 24	\$5,500,000	Design/Build	11	-	-	-	-	-	-	-	-	20	5	40	25	10
93	PLATT BUILDERS INC. Groton, MA plattbuilders.com	1992	\$ <b>5,204,000</b> 51	\$5,300,000	Full Service	22	-	15	7	10	-	-	-	3	20	12	15	12	6
94	GRAEAGLE CONSTRUCTION LLC Las Vegas, NV gecsoars.com	2001	<b>\$5,100,000</b> 169	\$4,800,000	Insurance Restoration	33	-	-	10	-	-	-	60	20	-	-	-	-	10
95	<b>OLD GREENWICH BUILDERS</b> Denver, CO oldgreenwichbuilders.com	1999	<b>\$4,923,000</b> 19	\$7,500,000	Full Service	10	-	-	-	20	-	-	-	-	10	10	49	10	1
96	ONE WEEK BATH Van Nuys, CA oneweekbath.com	1999	<b>\$4,844,000</b> 193	\$5,000,000	Kitchen & Bath	25-28	-	-	-	-	-	-	-	-	13	87	-	-	-
97	HAPPE AND SONS CONSTRUCTION INC. Evansville, IN happeandsons.com	1987	<b>\$4,831,915</b> 580	\$4,200,000	Full Service	19	-	30	10	10	-	10	20	-	5	5	-	10	-
98	JEFF KING & CO. San Francisco, CA jeffkingandco.com	1999	\$ <b>4,810,000</b> 23	\$8,500,000	Full Service	22	-	-	-	2	-	3	-	4	-	-	85	-	6
99	THE WILLS CO. Nahville, TN willscompany.com	1990	\$ <b>4,775,000</b> 1,222	\$4,200,000	Design/Build	N/A	-	2	2	2	5	5	-	40	10	5	25	0	4
100	D. L. DOYLE CONSTRUCTION CO. Houston, TX dldoyle.com	1997	\$ <b>4,687,124</b> 17	\$4,500,000	Full Service	9	-	-	-	-	-	-	-	-	-	-	25	20	55
101	BNW BUILDERS Richmond, VA bnwbuilders.com	2004	\$ <b>4,685,678</b> 374	\$5,500,000	Full Service	N/A	-	10	8	20	-	-	-	-	5	5	30	15	7
102	POWELL CUSTOM HOMES & RENOVATIONS  Des Moines, WA powellrenovations.com	1909	<b>\$4,640,368</b> 92	\$5,100,000	Full Service	25	-	-	-	5	-	-	-	5	30	40	20	-	-
103	ALWARD CONSTRUCTION CO. INC. Berkeley, CA alwardconstruction.com	1980	\$ <b>4,559,320</b> 90	\$5,175,000	Full Service	30	-	2	5	5	1	2	1	3	20	20	20	16	5
104	NEW JERSEY SIDING & WINDOWS INC. Randolph, NJ newjerseywindow.com	1999	<b>\$4,528,794</b> 325	\$4,900,000	Exterior Replacement	13	-	3	48	2	-	-	-	-	-	-	-	-	47
105	COLORADO RESCON Pueblo West, CO coloradorescon.com	2004	\$ <b>4,455,624</b> 570	\$4,300,000	Full Service	17	6	30	-	5	-	-	-	5	5	7	2	5	35
106	BUDGET EXTERIOR REPLACEMENTS Bloomington, MN budgetexteriorreplacements.com	1988	\$ <b>4,447,259</b> 920	\$5,336,711	Full Service	35	25	13	4	-	-	-	10	15	-	-	-	-	33
107	GREEN BASEMENTS & REMODELING Woodstock, GA greenbasements.com	2001	\$ <b>4,429,890</b> 637	\$4,961,476	Full Service	5	-	31	-	-	-	-	-	-	-	-	-	31	37
108	MCCLURG REMODELING & CONSTRUCTION SERVICES Marcellus, NY mcclurgteam.com	1978	\$ <b>4,383,000</b> 519	\$4,476,000	Design/Build	28	-	1	2	5	-	5	5	15	20	12	15	10	10
109	SERMAT CONSTRUCTION SERVICES Richmond, VA sermatconstruction.com	1982	<b>\$4,334,198</b> 485	\$4,000,000	Insurance Restoration	22	-	÷	÷	-	÷	÷	75	5	5	5	5	5	-
110	CAPIZZI HOME IMPROVEMENT Cotuit, MA capizzihome.com	1976	<b>\$4,316,257</b> 304	\$4,000,000	Full Service	45	-	20	34	6	-		-	1	1	6		12	20
111	AHT WINDOWS Clintonville, WI ahtwindows.com	1967	<b>\$4,193,391</b> 530	\$4,600,000	Exterior Replacement	26	-	-	100	-	-	-	-	-	-	-	-	-	-
112	CUSTOM DESIGN & CONSTRUCTION EI Segundo, CA remodelwithus.com	1986	\$ <b>4,151,393</b> 27	\$4,500,000	Design/Build	9	-							-	50	10	25	15	
113	LAKESIDE EXTERIOR REPLACEMENTS Chesterfield, MO lakesideexteriorreplacements.com	1998	\$ <b>4,131,356</b> 258	\$4,500,000	Exterior Replacement	29	60	-	30	5	-	-	-	5	-	-	-	-	-
114	EAGLE HOME IMPROVEMENT East Alton, IL eaglewindowsandsiding.com	1999	\$ <b>4,064,446</b> 653	\$4,200,500	Full Service	20	40	11	3	-	-	2	3	3	10	3	-	-	25
115	LITCHFIELD BUILDERS INC. Hamden, CT litchfieldbuilders.com	1989	\$ <b>4,050,000</b> N/A	\$4,500,000	Full Service	20	17	2	3	1	-	-	5	-	10	5	33	24	-

# Thanks to the Home Projects<sup>®</sup> Visa<sup>®</sup> credit card, Feldco has seen a great boost in customer satisfaction and sales



"We are able to help more customers than ever before — delighting them with finance options and growing our business too," says Adam Pudi, Financing Manager at Feldco.

#### Find out more today

To learn how the *Home Projects* Visa credit card program can help build your home improvement business, call us today or visit us online.

#### 1-866-840-9825

Monday through Friday 8:00 a.m. - 6:00 p.m. Central Time

#### HomeProjectsVisaCard.com



For over 35 years, Feldco has been helping homeowners improve the value of their homes while improving the quality of their lifestyles. It is their mission to offer superior replacement windows, siding, and doors at an exceptional value.

Feldco has experienced growth in recent years, and they credit much of this success to the *Home Projects* Visa credit card. Feldco has been offering the *Home Projects* Visa credit card to its customers since 2008. They are happy to be able to offer their customers the financial flexibility they often need to see their home improvement projects through to completion. "Before financing options were so flexible and accessible, many of our customers chose to do smaller projects," states Adam Pudi, Financing Manager at Feldco. He adds, "Now customers are doing larger projects."

# Increased customer satisfaction with financing training for all sales representatives

The *Home Projects* Visa credit card has made such a difference in terms of sales and customer satisfaction that Feldco now incorporates a two-day financing course within their Feldco University training program. This ensures the Feldco representatives are best able to answer any questions customers may have about the *Home Projects* Visa credit card program. "Customers get very excited when they realize they have additional options to help pay for their projects, so they can get exactly what they want," adds Adam.

#### A hassle-free experience leads to more customers

Feldco's goal has always been to make home improvement projects as easy and affordable as possible. The *Home Projects* Visa credit card allows them to do that at a higher level than before. The quick and easy application process helps Feldco gain new customers and in turn increase sales. Once the application is submitted, the Feldco Sales Representative will typically know right away if it has been approved. "The speed of approvals and ease of paperwork are critical to our success," states Feldco's Director of Finance, Uday Khedkar. He adds "As we primarily utilize an in-home sales model, these factors are paramount."

#### Competitive options with a stable, reputable program

Feldco can choose from a variety of special terms financing plans to best fit not only their business needs but their customers' budgets as well. The *Home Projects* Visa credit card program provides Feldco with a variety of financing promotions, solid approval rates and competitive credit limits. The competitive credit limits give Feldco's customers greater purchasing power.

#### Wells Fargo Retail Services' collaborative approach

Through close contact and collaboration with merchants, Wells Fargo has been able to provide reliable service to their merchants through good financial times and difficult ones. Regular contact, frequent performance, and best practice reviews are all key components to the *Home Projects* Visa credit card program's loyal merchant participation through the years.





	REMODELERS								Po	ercen	tage '	Types	of P	roject	s/Ac	tivitie	es		
Rank	Company	Year Founded	2012 Revenue/Jobs	2013 Projected Revenue	Firm Type	No. of Employees	Siding	Roofing	Windows/Doors	Decks	Energy Audits	Light Commercial	Insurance Restoration	Home Repairs/Handyman	Kitchens	Bathroom	Whole-house Remodeling	Additions	Other
116	JOHN H. ALLEN CO. INC. Jackson, TN johnhallen.com	1974	<b>\$4,005,199</b> 1,150	\$4,000,000	Full Service	19	-	10	5	5	2	-	30	10	5	5	10	5	13
117	CDS CONTRACTORS INC. Orlando, FL cdscontractors.com	2000	<b>\$3,985,022</b> 300	\$5,000,000	Full Service	45	-	20	5	-	-	-	5	-	25	25	10	-	10
118	NOVA EXTERIOR REPLACEMENTS Vienna, VA novaexteriorreplacements.com	1995	<b>\$3,963,000</b> 608	\$4,250,000	Exterior Replacement	17	10	5	35	20	=	=		10	10	10	-	-	-
119	SEA POINTE CONSTRUCTION Irvine, CA seapointe.com	1986	<b>\$3,935,000</b> 61	\$6,000,000	Design/Build	27	-	-	-	5	-	-	-	10	10	10	50	5	10
120	DWR CONSTRUCTION INC. Spring, TX dwrconstruction.com	2001	<b>\$3,847,329</b> 194	\$4,200,000	Full Service	14	-	2	3	2	-	-	-	-	22	22	12	5	32
121	CARNEMARK Bethesda, MD carnemark.com	1987	<b>\$3,820,581</b> 9	\$4,000,000	Design/Build	16	-	-	-	-	-	-	-	-	35	20	25	20	-
122	RENEWAL DESIGN-BUILD Decatur, GA renewaldesignbuild.com	2001	<b>\$3,766,591</b> 33	\$4,200,000	Design/Build	16	-	-	-	11	6	-	9	-	15	8	20	31	-
123	SYNERGY BUILDERS INC. West Chicago, IL synergyremodel.com	2002	<b>\$3,738,938</b> 92	\$4,000,000	Full Service	18	-	-	3	5	-	-	-	1	26	11	15	19	20
124	JAMES BARTON DESIGN-BUILD Apple Valley, MN <i>jbdb.biz</i>	1997	<b>\$3,679,842</b> 60	\$4,500,000	Full Service	11	-	5	6	8	-	-	-	-	17	15	19	15	15
125	BOWLES CONSTRUCTION INC. Augusta, GA bowlesconstruction.com	1978	<b>\$3,677,352</b> 325	\$4,500,000	Insurance Restoration	21	-	-	-	-	-	2	90	-	2	2	-	-	4
126	NEAL'S DESIGN REMODEL Cincinnati, OH <i>neals.com</i>	1972	\$ <b>3,677,252</b> 81	\$4,370,000	Design/Build	19	-	-	-	7	-	-	-	-	25	15		45	8
127	CASTLE BUILDING & REMODELING INC. Minneapolis, MN castlebri.com	1977	<b>\$3,657,830</b> 210	\$4,200,000	Design/Build	25	8	1	2	1	-	2	3	3	32	15	16	10	7
128	WOODBRIDGE BUILDERS Kenilworth, NJ woodbridgebuilders.com	1967	<b>\$3,650,000</b> 70	\$4,250,000	Full Service	10	-	5	2		-	2	10	1	15	10	10	40	5
129	THE REMODELING CO. Beverly, MA theremodelingco.com	1998	<b>\$3,524,572</b> 73	\$3,700,000	Full Service	14	-	-	6	4	-	-	2	3	4	2	70	9	-
130	FEINMANN INC. Lexington, MA feinmann.com	1987	<b>\$3,500,000</b> 70	\$3,800,000	Design/Build	14	-	-	-	2	-	-	-	8	16	8	45	21	-
131	KOWALSKI CONSTRUCTION INC. Phoenix, AZ kowalski.com	1967	<b>\$3,441,911</b> 595	\$6,735,000	Insurance Restoration	27	-	-	-	-	-	-	78	2	-	-	-	-	20
132	CYNTHIA BENNETT & ASSOCIATES INC. South Pasadena, CA cynthiabennett.com	1981	<b>\$3,399,407</b> 15	\$3,375,000	Design/Build	12	-	-	-		-	-		-	25	25	25	25	-
133	FOSTER REMODELING SOLUTIONS INC. Lorton, VA fosterremodeling.com	1984	<b>\$3,365,525</b> 160	\$4,200,000	Design/Build	21	-	-	-	3	-	-	-	9	27	18	10	23	10
134	LEFF CONSTRUCTION Sebastopol, CA leffconstruction.com	1978	<b>\$3,318,982</b> 26	\$4,000,000	Design/Build	20	-		2	3		2		2	3	4	67		17
135	KUHN CONSTRUCTION INC. Islip, NY kuhnconstruction.com	1986	<b>\$3,292,000</b> 350	\$4,100,000	Full Service	20	-	-	-	-	-	-	-	20	25	25	20	10	-
136	WEIDMANN & ASSOCIATES INC. Roswell, GA weidmannremodeling.com	1987	<b>\$3,289,200</b> 22	\$3,500,000	Design/Build	11	-			4		-	13	-	15	20	22	5	21
137	MCDANIEL WINDOW & DOOR CO. Florence, AL mcdanielwd.com	1976	<b>\$3,257,031</b> 985	\$4,200,000	Exterior Replacement	18	-	-	100	-	-	-	-	-	-	-	-	-	-
138	<b>RE-BATH OF IDAHO</b> Meridian, ID <i>rebathidaho.com</i>	2005	<b>\$3,200,000</b> 427	\$3,600,000	Kitchen & Bath	23	-	-	-	-	-	-	-	-	5	95	-	-	-

# AMERICA'S TOP REMODELERS 2013

									Pe	ercen	tage 1	Types	of P	roject	s/Ac	tivitie	s		
Rank	Сотрапу	Year Founded	2012 Revenue/Jobs	2013 Projected Revenue	Firm Type	No. of Employees	Siding	Roofing	Windows/Doors	Decks	Energy Audits	Light Commercial	Insurance Restoration	Home Repairs/Handyman	Kitchens	Bathroom	Whole-house Remodeling	Additions	Other
139	FIVE STAR RESTORATION & CONSTRUCTION INC. Gold River, CA fivestarrestoration.com	1989	<b>\$3,183,764</b> 405	\$3,500,000	Insurance Restoration	21	-	1	1	1	-	5	70	2	13	5	-	-	2
140	JDR CONSTRUCTION & DESIGN INC. Savannah, GA jdrcnd.com	1996	\$ <b>3,048,769</b> 109	\$3,100,000	Full Service	10	-	-	5	-	-	30	-	-	20	30	-	15	-
141	COLLEGE CITY DESIGN BUILD Lakeville, MN collegecitydesignbuild.com	2003	<b>\$3,019,363</b> 43	\$3,600,000	Design/Build	7	÷	-	÷	-	-	-	-	÷	35	25	10	5	25
142	CASE DESIGN/REMODELING OF SAN JOSE San Jose, CA casesanjose.com	2004	<b>\$3,015,940</b> 435	\$3,500,000	Full Service	16	-	1	2	2	-	3	-	19	43	20	9	-	1
143	RSU CONTRACTORS Nashville, TN rsucontractors.com	1982	\$ <b>3,000,000</b> 286	\$8,000,000	Full Service	45	-	-	2	2	-	5	1	15	20	20	20	10	5
144	TAITCO/TAIT ROOFING INC. Moorestown, NJ taitroofing.com	1973	\$ <b>2,993,721</b> 2,178	\$3,400,000	Full Service	17	-	20	20	5	-	-	-	10	15	15	-	5	10
145	NEW YORK SASH Whitesboro, NY newyorksash.com	1989	<b>\$2,879,596</b> 549	\$3,600,000	Exterior Replacement	22	-	4	64	7	-	-	-	-	-	15	-	-	10
146	ELITE REMODELING Frisco, TX elitehomeremodeling.com	2002	<b>\$2,800,000</b> 65	\$3,000,000	Full Service	7	-	-	-	-	-	-	-	-	45	50	5	-	-

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	KEMODELEKS								Pe	ercen	tage '	Types	of P	roject	s/Ac	tivitie	es		
Rank	Company	Year Founded	2012 Revenue/Jobs	2013 Projected Revenue	Firm Туре	No. of Employees	Siding	Roofing	Windows/Doors	Decks	Energy Audits	Light Commercial	Insurance Restoration	Home Repairs/Handyman	Kitchens	Bathroom	Whole-house Remodeling	Additions	Other
147	HOME ENRICHMENT CO. INC. Hopewell Junction, NY homeenrichmentcompany.com	1987	\$2,800,000 N/A	\$2,000,000	Full Service	5	-	-	-	-	-	-	-	-	-	-	95	-	5
148	MERRICK DESIGN AND BUILD INC. Kensington, MD remodelwithmerrick.com	1989	<b>\$2,763,827</b> 204	\$3,400,000	Design/Build	14	-	5	10	5	-	-		15	10	15	15	15	10
149	ASSOCIATES IN BUILDING & DESIGN LTD. Fort Collins, CO abd-ltd.com	1990	<b>\$2,759,000</b> 46	\$2,500,000	Design/Build	7	-	-	8	5	-	6	3	1	11	6	38	-	22
150	SUNSHINE CONTRACTING CORP. Woodbridge, VA sunshinecontractingcorp.com	1993	\$2,700,000 N/A	\$3,200,000	Exterior Replacement	10	20	51	15	10	-	-	-	-	-	3	-	1	-
151	XPERT RESTORATION SERVICES LLC DBA XPERT DKI Bossier City, LA xpertdki.com	2000	<b>\$2,675,000</b> 201	\$3,500,000	Insurance Restoration	20	-	÷	÷	÷	÷	5	90	÷	÷	-	5	-	-
152	WINN DESIGN+BUILD Falls Church, VA winndesign.com	2002	<b>\$2,671,092</b> 27	\$3,500,000	Design/Build	9	=	÷	5	5	Ξ	=	15	-	15	3	20	15	22
153	TENHULZEN REMODELING INC. Redmond, WA tenhulzen.com	1979	<b>\$2,665,438</b> 42	\$3,500,000	Design/Build	17	-	-	5	12	-	-	-	9	22	13	15	14	10
154	CRUICKSHANK INC. Atlanta, GA cruickshankinc.com	1980	<b>\$2,650,968</b> 60	\$3,400,000	Full Service	24	-	2	5	2	-	50	5	5	5	8	10	5	3
155	A.B.E. DOORS & WINDOWS Allentown, PA abedoors.com	1974	<b>\$2,645,673</b> 1,000	\$3,064,820	Exterior Replacement	22	-	-	100	-	-	-	-	-	-	-	-	-	-
156	ART DESIGN BUILD INC. Bethesda, MD artdesignbuild.com	1994	<b>\$2,600,000</b> 12	\$3,500,000	Full Service	14	-	-	5	5	-	-	-	-	10	10	40	30	0
157	CIPRIANI REMODELING SOLUTIONS Woodbury, NJ ciprianiremodelingsolutions.com	1979	<b>\$2,586,737</b> 75	\$4,000,000	Full Service	19	-	6	8	8	-	-	-	1	32	31	6	4	4
158	TRIPLEPOINT DESIGN BUILD St. Petersburg, FL triplepointdb.com	2000	<b>\$2,548,430</b> 12	\$2,600,000	Design/Build	2	-	-	-	-	-	-	-	-	20	20	40	20	-
159	SELECT KITCHEN & BATH Springfield, VA selectkitchenandbath.com	1993	<b>\$2,523,584</b> 96	\$2,653,584	Kitchen & Bath	18	-	-	1	-	-	-	-	-	47	51	-	-	1
160	HOUSE WORKS LLC Madison, MS houseworksco.com	2001	<b>\$2,515,074</b> 347	\$5,200,000	Insurance Restoration	18	-	21	3	1	1	2	22	5	5	10	20	3	7
161	BLUE MOON CONSTRUCTION Ashburn, VA bluemoonconstruction.net	2004	<b>\$2,510,000</b> 116	\$3,100,000	Design/Build	6	-	-	-	-	-	-	-	-	20	20	20	5	35
162	ORREN PICKELL BUILDING GROUP LLC Northfield, IL pickellbuilders.com	1975	\$ <b>2,505,000</b> 10	\$3,000,000	Full Service	25	-	-	-	-	-	-	-	-	25	25	25	25	-
163	STARCOM DESIGN BUILD CORP. Columbia, MD starcomdesignbuild.com	1986	<b>\$2,500,000</b> 70	\$2,500,000	Full Service	6	-	-	-	-	-	-	-	-	20	30	10	40	-
164	YORK ENTERPRISES Tacoma, WA yorkenterprises.com	1979	\$ <b>2,392,251</b> 178	\$2,500,000	Full Service	18	25	10	10	20	-	-	-	20	15	-	-	-	-
165	RETOUCH REAL ESTATE ENHANCEMENT GROUP LLC Overland Park, KS retouchco.com	2004	<b>\$2,335,770</b> 235	\$3,000,000	Full Service	7	-	2	2	11	-	20	1	2	2	3	4	40	13
166	SUPERIOR HOME SERVICES INC. Washington, DC superiorhomeservicesinc.com	1989	<b>\$2,308,243</b> 13	\$2,750,000	Full Service	9	-	-	-	10	-	10	-	-	10	20	40	10	-
167	AUSTIN GUTTERMAN Austin, TX austingutterman.com	1987	<b>\$2,300,000</b> 1,669	\$2,750,000	Exterior Replacement	22	-	-	-	-	-	-	-	-	-	-	-	-	100
168	VUJOVICH Minneapolis, MN <i>vujovich.com</i>	1977	<b>\$2,294,871</b> 69	\$2,750,000	Design/Build	15	-	1	5	5	1	-	5	3	18	8	20	5	29
169	FOREST GLEN CONSTRUCTION CO. Riverwoods, IL forestglenconstruction.com	2000	<b>\$2,275,629</b> 27	\$2,503,191	Design/Build	3	-	-	2	6	-	-	-	2	13	7	10	47	13



	CEMODELENS								Pe	ercen	tage '	Types	of P	roject	s/Ac	tivitie	s		
Rank	Company	Year Founded	2012 Revenue/Jobs	2013 Projected Revenue	Firm Туре	No. of Employees	Siding	Roofing	Windows/Doors	Decks	Energy Audits	Light Commercial	Insurance Restoration	Home Repairs/Handyman	Kitchens	Bathroom	Whole-house Remodeling	Additions	Other
170	FEDERALIST BUILDERS LLC Washington, DC federalistbuilders.com	2008	<b>\$2,250,000</b> 40	\$2,000,000	Full Service	8	-	-	-	-	-	5		5	25	25	40		-
171	J. SCHWARTZ LLC Malvern, PA jschwartzconstruction.com	2001	<b>\$2,226,305</b>	\$2,100,000	Full Service	4	-	5	8	2	1	-	-	1	5	5	55	13	5
172	KITCHEN AND BATH ETC. Chagrin Falls, OH kitchenandbathetc.com	2000	\$ <b>2,222,377</b> 183	\$2,750,000	Kitchen & Bath	5	-	-	-	-	-	5	-	-	60	35	-	-	-
173	KNIGHT CONSTRUCTION DESIGN INC. Chanhassen, MN knightremodeling.com	1993	\$ <b>2,200,000</b> 40	\$2,500,000	Full Service	N/A	-	5	10	5	-	-	-	-	35	15	15	5	10
174	LEGACY DESIGN BUILD REMODELING Scottsdale, AZ legacyaz.com	1988	\$ <b>2,192,053</b> 33	\$3,750,000	Design/Build	18	-	-	-	2	-	-	-	-	19	8	69	2	-
175	LONE STAR STATE CONSTRUCTION LLC San Antonio, TX Ionestarstateconstruction.com	2005	<b>\$2,115,051</b> 112	\$3,300,000	Full Service	7	-	1	3	5	-	-	-	-	20	35	9	25	2
176	ALAN SIMONINI HOMES Charlotte, NC simonini.com	2010	<b>\$2,110,000</b> 19	\$2,600,000	Full Service	11	-	3	-	10	-	11	7	11	20	15	21	2	0
177	BUILDING CO. NO. 7 INC. Nashville, TN buildingcompanynumber7.com	2008	<b>\$2,105,000</b> 46	\$1,500,000	Full Service	6	-	-	-	-	-	-	-	-	60	10	10	20	-
178	THE SULLIVAN CO. INC. Newton, MA thesullivanco.net	1988	\$ <b>2,102,000</b> 166	\$2,500,000	Full Service	10	-	-	5	5	-	-	-	50	5	5	25	-	5
179	THE WIESE CO. INC. Sherborn, MA wiese.com	1992	<b>\$2,100,000</b> 24	\$2,400,000	Design/Build	9	-	-	-	-	-	-	-	-	25	10	15	50	-
180	JMC DEVELOPMENT INC. Parsippany, NJ jmchomeremodeling.com	1977	<b>\$2,051,447</b> 85	\$2,000,000	Full Service	14	-		2	-	-	-	-	4	28	41	-	8	17
181	STEPHEN C. GIDLEY INC. Darien, CT scgabc.com	1968	<b>\$2,040,000</b> 80	\$2,150,000	Full Service	2	-	40	5	5	-	-	-	-	3	5	20	3	19
182	BOARDWALK BUILDERS INC. Rehoboth Beach, DE boardwalkbuilders.com	1986	<b>\$1,954,620</b> 58	\$2,600,000	Full Service	12	-	17	16	7	-	-		9	10	10	14	5	12
183	MURPHY BROS. DESIGNERS & REMODELERS Minneapolis, MN mbros.com	1983	\$ <b>1,943,560</b> 42	\$2,500,000	Full Service	21	19	4	7	-	-	-	6	3	38	6	9	8	-
184	HOME & ENERGY SERVICES INC. DBA COLORADO SUNROOM AND WINDOW DISTRIBUTORS Denver, CO coloradosunroomandwindow.com	1999	\$ <b>1,919,789</b> 128	\$1,500,000	Full Service	7	-	-	10	-	-	-	-	5	-	-	-	83	2
185	LIFETIME REMODELING SYSTEMS Portland, OR lifetime-remodeling.com	1997	<b>\$1,910,000</b> 84	\$2,500,000	Full Service	12	-	5	25	5	-	-	-	-	20	10	20	15	-
186	NUDESIGN BUILDERS INC. Maitland, FL <i>nudesignbuilders.com</i>	2006	\$ <b>1,902,000</b> 15	\$3,000,000	Design/Build	6	-	-	-	-	-	35	5	5		-	35	15	5
187	SCHMIDT EXTERIOR REPLACEMENTS INC. Batavia, IL schmidtexteriorreplacements.com	1976	<b>\$1,900,000</b> 265	\$1,700,000	Exterior Replacement	1	-	2	88	-	-	-	-	-	-	-	-	-	10
188	R.K. YOUNGER INC. DBA LIVING IMPROVEMENTS Stafford, TX living-improvements.com	1976	\$ <b>1,893,910</b> 92	\$2,800,000	Full Service	10	-	-	14	14	-	-	-	10	9	9	22	22	-
189	WILLET CONSTRUCTION INC. Lincoln, NE willetconstruction.com	1995	\$ <b>1,887,000</b> 138	\$1,900,000	Full Service	11	-	1	4	3	-	5	10	1	20	6	17	17	16



	CEMODELENS								Po	ercen	tage '	Types	of P	roject	s/Ac	tivitie	es		
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190	TOTAL HOME CONSTRUCTION CORP. Plainview, NY totalhomeconstruction.com	1989	\$ <b>1,865,928</b> 150	\$2,500,000	Full Service	10	20	15	18	3	-	-	-	1	18	15	2	3	5
191	HOMECRAFT REMODELING CORP. Plainview, NY homecraftonline.com	1989	<b>\$1,845,500</b> 63	\$2,150,000	Full Service	3	-	2	-	-	-	-	-	-	51	35	-	10	2
192	A.V. REMODELING & CONSTRUCTION McLean, VA avremodeling.com	2004	\$ <b>1,844,980</b> 11	\$1,959,000	Full Service	8	-	1	4	4	-	4	-	-	15	24	10	15	23
193	VENTANA CONSTRUCTION Seattle, WA ventanabuilds.com	2003	\$ <b>1,834,947</b> 25	\$2,200,000	Full Service	10	5	-	1	-	-	-	8	1	11	3	37	22	12
194	REMODELING CONCEPTS LLC Feasterville, PA remodelingconcepts.net	2002	<b>\$1,832,611</b> 309	\$2,600,000	Full Service	15	-	31	6	5	-	8	6	2	18	7	-	9	8
195	SCHROEDER DESIGN/BUILD INC. Fairfax, VA schroederdesignbuild.com	1986	<b>\$1,818,840</b> 25	\$2,100,000	Full Service	10	-	-	-	5	-	-	-	2	30	30	10	23	=
196	WILLIAM SHAW & ASSOCIATES Houston, TX wmshawandassoc.com	1984	<b>\$1,800,000</b> 16	\$1,600,000	Full Service	6	-	-	-	-	-	-	-	-	30	30	15	25	-
197	NEWDAY DEVELOPMENT Sherman Oaks, CA <i>newdaydevelopment.com</i>	1978	\$ <b>1,799,750</b> 17	\$1,975,000	Full Service	3	-	-	-	-	-	30	-	-	-	-	70	-	-
198	SEBESTYEN & WILLIAMS COSTRUCTION INC. Upland, IN sebwill.com	1979	<b>\$1,778,000</b> 22	\$1,980,000	Design/Build	7	-	10	8	2	-	-	10	-	-	-	-	45	25
199	JEB DESIGN/BUILD LLC Shreveport, LA jebdesignbuild.com	1953	<b>\$1,767,066</b> 22	\$3,000,000	Design/Build	9	-	1	-	8	-	-	-	-	26	15	3	25	22
200	GREYMARK CONSTRUCTION CO. Houston, TX greymarkconstruction.com	1995	<b>\$1,763,664</b> 37	\$2,500,000	Design/Build	5	-	2	5	1	-	-	-	10	35	30	-	15	2
201	<b>CLARK RENOVATIONS INC.</b> Bethel Park, PA <i>clarkremodeling.com</i>	1991	\$ <b>1,716,455</b> 121	\$2,000,000	Full Service	13	-	-	6	18	-	-	-	5	30	35	1	-	5
202	CATMUR DEVELOPMENT CO. INC. Memphis, TN catmurconstruction.com	1984	<b>\$1,711,806</b> 38	\$1,800,000	Full Service	11	-	10	10	10	-	-	5	5	10	10	5	5	30
203	CUSTOM KITCHENS BY MARTIN Mendon, NY customkitchensbymartin.com	1995	<b>\$1,654,751</b> 44	\$1,800,000	Kitchen & Bath	9	-	-	-	-	-	-	-	-	50	50	-	-	-
204	STRITE DESIGN + BUILD Boise, ID stritedr.com	1975	<b>\$1,649,364</b> 51	\$2,000,000	Design/Build	6	-	1	-	1	-	5	-	4	11	5	42	17	14
205	<b>DIRECT BUILD</b> Alpharetta, GA <i>direct-build.net</i>	2007	\$ <b>1,645,725</b> 127	\$2,200,000	Design/Build	11	-	5	10	10	-	5	-	1	15	18	-	15	21
206	KLIETHERMES HOMES & REMODELING INC. Columbia, MO kliethermes.com	1976	\$ <b>1,635,589</b> 74	\$1,750,000	Design/Build	11	-	-	10	14	-	29	-	5	6	5	13	3	15
207	HATFIELD BUILDERS & REMODELERS LLC Plano, TX hbdallas.com	2005	<b>\$1,625,907</b> 23	\$1,750,000	Full Service	6	-	-	-	-	-	-	-	-	40	25	25	10	-
208	PATRICK A. FINN LTD. Palatine, IL patrickafinn.com	1991	<b>\$1,601,783</b> 35	\$2,400,000	Design/Build	10	20	-	-	-	-	-	-	-	15	5	30	30	-
209	A. CASPERSEN CO. INC. Cuyahoga Falls, OH acaspersenco.com	1998	\$ <b>1,601,247</b> 250	\$2,000,000	Full Service	4	40	17	13	1	-	-	5	-	6	1	-	-	17
210	BURGIN CONSTRUCTION North Tustin, CA burginco.com	1989	\$ <b>1,517,000</b> 20	\$1,400,000	Design/Build	6	-	-	-	-	-	-	3	2	40	30	10	15	-



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									Po	ercen	tage '	Types	of P	roject	s/Ac	tivitie	es		
Rank	Сотрапу	Year Founded	2012 Revenue/Jobs	2013 Projected Revenue	Firm Type	No. of Employees	Siding	Roofing	Windows/Doors	Decks	Energy Audits	Light Commercial	Insurance Restoration	Home Repairs/Handyman	Kitchens	Bathroom	Whole-house Remodeling	Additions	Other
211	DANIELS DESIGN AND REMODELING Fairfax Station, VA danielsremodeling.com	1977	\$ <b>1,515,689</b> 40	\$1,720,000	Full Service	7	-	-	-	-	-	_	-	_	42	23	18	17	-
212	DREAMMAKER BATH AND KITCHEN OF THE PIEDMONT Winston-Salem, NC dreammakernc.com	2009	<b>\$1,509,606</b> 53	\$1,500,000	Kitchen & Bath	5	-	2	1	10	-	-	-	5	52	20	-	5	5
213	BELLA BROTHERS Bensalem, PA <i>bellasbrothers.com</i>	2004	\$ <b>1,450,000</b> 100	\$1,700,000	Kitchen & Bath	N/A	-	-	-	-	-	-	-	-	50	50	-	-	-
214	DUNCAN'S BATH & KITCHEN CENTER Poland, OH letduncandoit.com	1956	\$ <b>1,444,229</b> 123	\$1,850,000	Kitchen & Bath	17	-	-	-	-	-	-	-	-	50	50	-	-	-
215	CK ROGERS DESIGN-BUILD-REMODEL Boise, ID ckrogers.com	2002	<b>\$1,400,000</b> 43	\$3,000,000	Design/Build	9	-	-	-	5	-	-	10	10	30	30	10	5	-
216	INSITE BUILDERS LLC Bethesda, MD insitebuildersllc.com	N/A	<b>\$1,374,491</b> 23	\$1,620,000	Full Service	3	-	-	-	-	-	-	-	10	30	30	10	15	5
217	<b>QMA DESIGN+BUILD LLC</b> Ventnor, NJ <i>qmadesignbuild.com</i>	1991	<b>\$1,368,323</b> 5	\$3,000,000	Design/Build	4	-	-	-	-	-	-	-	-	-	-	30	30	40
218	KEY RESIDENTIAL LTD. Farmers Branch, TX keyresidential.net	2010	<b>\$1,354,094</b> 22	\$1,450,000	Full Service	2	-	-	-	-	-	-	-	-	40	9	40	1	10
219	RKD CONSTRUCTION INC. Valrico, FL rkdconstruction.net	1990	<b>\$1,325,000</b> 25	\$1,100,000	Commercial	3	-	-	-	-	-	100	-	-	-	-	-	-	-
220	RISHERMARTIN FINE HOMES Austin, TX rishermartin.com	2010	<b>\$1,302,689</b> 9	\$3,375,000	Full Service	5	-	-	-	-	-	-	-	-	45	2	34	2	17
221	LONGACRE CONSTRUCTION CO. Lewisville, TX longacreconstruction.com	1994	<b>\$1,281,572</b> 53	\$1,500,000	Design/Build	9	-	3	2	3		37	1	6	9	11		11	17
222	MICHAEL MENN LTD. Northbrook, IL <i>michaelmenn.com</i>	1987	<b>\$1,265,712</b> 7	\$1,500,000	Design/Build	4	-	-	-	-	-	30	-	-	30	20	10	-	10
223	REHDER CONSTRUCTION INC. Campbell, CA rehdercon.com	1980	\$ <b>1,257,609</b> 24	\$2,000,000	Full Service	5	-	70	4		-			4	-	8	5	1	8
224	LIBERTY EXTERIOR REPLACEMENTS  Mondovi, WI libertyexteriorreplacements.com	1984	<b>\$1,130,000</b> 581	\$1,900,000	Exterior Replacement	30	30	30	18	2	-	-	-	-	-	-	-	-	20
225	MORRIS BUILDERS INC. Rockford, MI morrisbuildersinc.com	1985	<b>\$1,119,409</b> 75	\$1,375,200	Design/Build	8		3	8	15	-	-	4	40	5	12	1	5	7
226	POTTER CONSTRUCTION Seattle, WA potterconstruction.com	1979	<b>\$1,100,000</b> 29	\$1,000,000	Design/Build	5	-	-	-	-	-	-	-	5	30	40	-	20	5
227	RIVERSIDE CONSTRUCTION LLC West Lafayette, IN rsconstruct.com	2008	<b>\$1,090,449</b> 53	\$1,400,000	Design/Build	4		-	4	-	-	-		3	34	27	27	5	0
228	CURB APPEAL RENOVATIONS INC. Keller, TX curbappealrenovations.com	1995	<b>\$1,086,151</b> 9	\$1,200,000	Design/Build	4	-	-	-	-	-	-	-	-	27	5	51	-	17
229	SCHOLL CONSTRUCTION Crystal Lake, IL schollconstruction.net	2005	<b>\$1,065,000</b> 7	\$1,615,000	Full Service	2	30				-	30	20				10	10	-
230	RENOVATE AND RESTORE LLC Naples, FL renovateandrestore.com	2001	<b>\$1,011,003</b> 12	\$1,000,000	Design/Build	3	-	-	-	-	-	-	-	-	-	-	100	-	-